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"Current and Future Role of the Arab Region in Satisfying Europe's Gas Needs"



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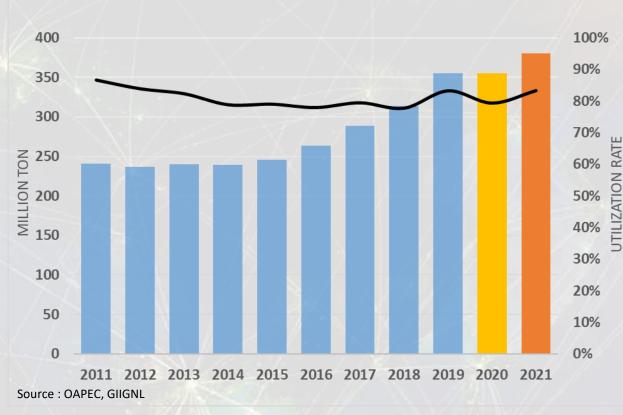




Development of Global LNG Trade

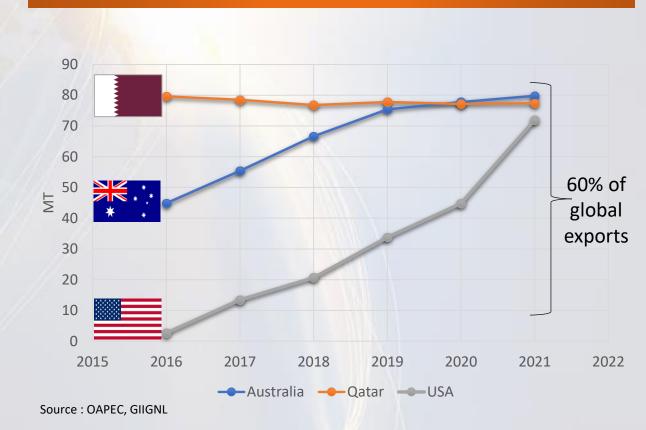


Development of Global LNG Trade, Million Tons (MT) 2011-2021



LNG trade continues to grow to reach 380 MT in 2021 or growth rate of 7% driven by economic recovery

Development of LNG Exports from key Producers, Million Tons (MT) 2015-2021

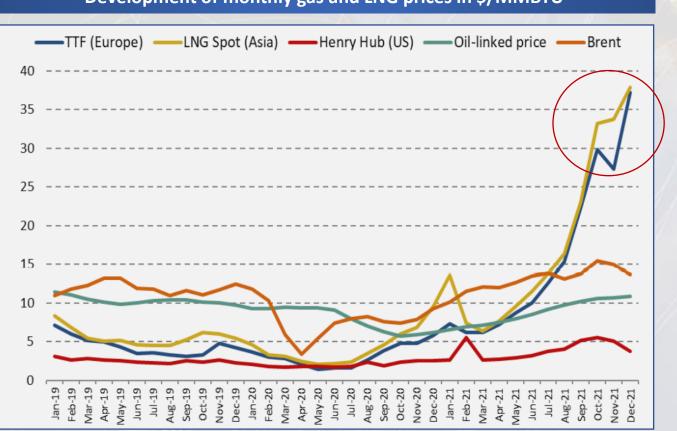


USA LNG exports achieved a new record level of 71 MT in 2021 and expected to top LNG exporters in 2022



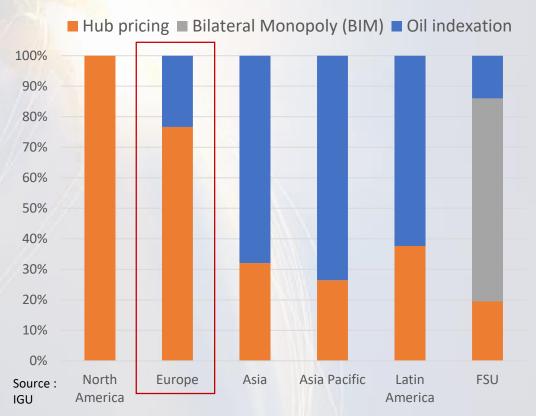
Soaring of Gas and LNG Prices





Development of monthly gas and LNG prices in \$/MMBTU

Gas pricing formation of total gas/LNG trade per region



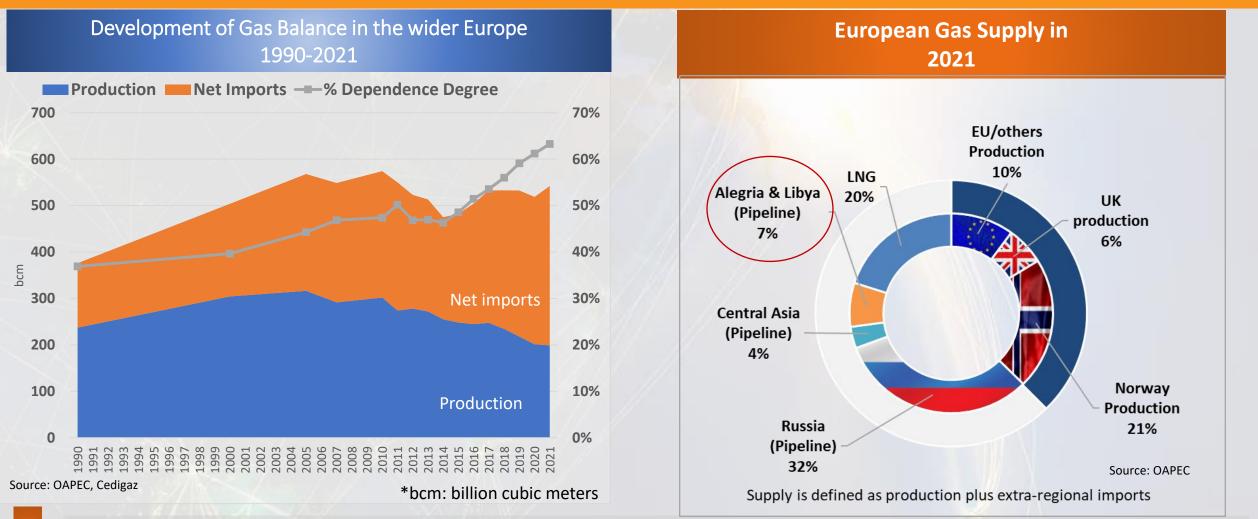
- Economic recovery pushing upward demand on natural gas
- Supply restrictions due to maintenance of some LNG plants
- Increased concerns due to stocks falling to historic low levels

Europe was the most vulnerable region to spot prices volatility since prices are based on hub pricing. On the other hand, long term contracts, indexed to oil, provides more stability.



Role of Pipleline and LNG Imports in the European Gas Supply



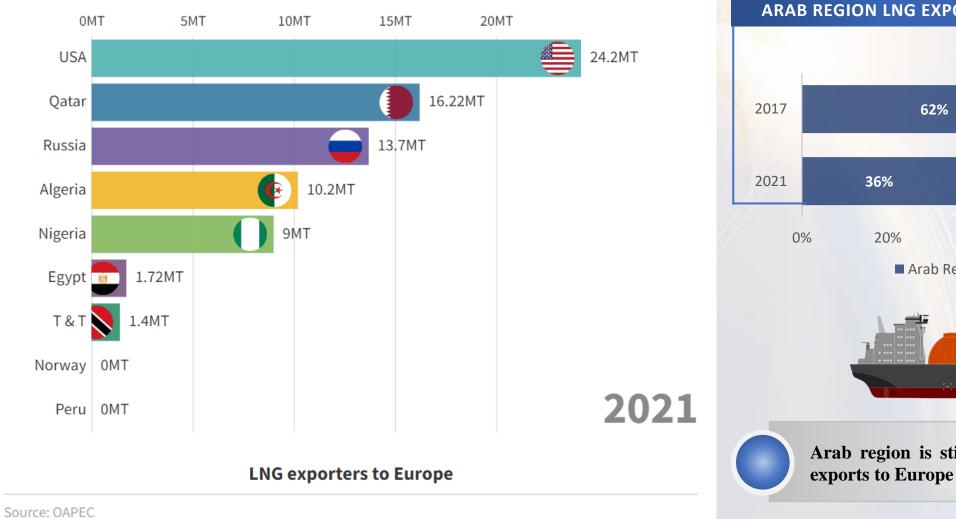


The gas demand started to recover in post covid-19 to reach 542 (bcm) in 2021, while production continues declining and thus the degree of dependence on gas imports has grown rapidly to 63% in 2021



LNG Trade Between Arab Region and Europe.. Current Figures



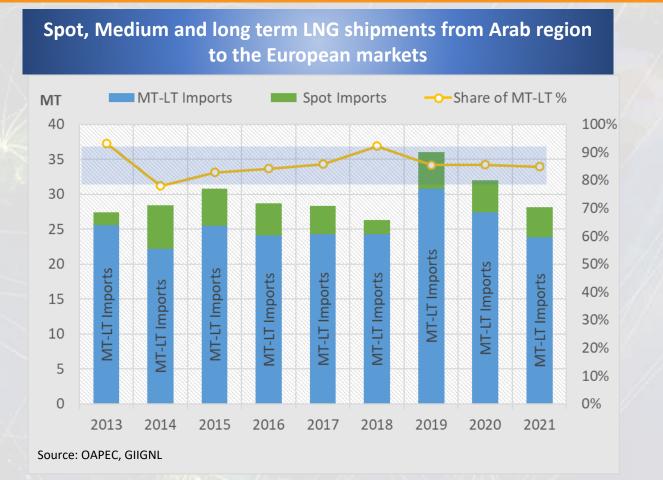


ARAB REGION LNG EXPORTS TO EUROPE 62% 38% 36% 64% 20% 40% 60% 80% 100% Arab Region Other Suppliers LNĢ Arab region is still has a great share of LNG



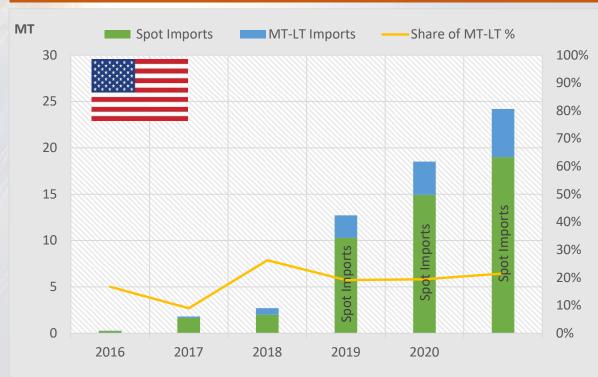
LNG Exports from Arab Region are Based on Medium/Long Term Agreements





The major part of Arab LNG shipments to Europe is based on MT/LT contracts >80 % in total

Spot and MT/LT LNG Shipments from USA to the European Markets



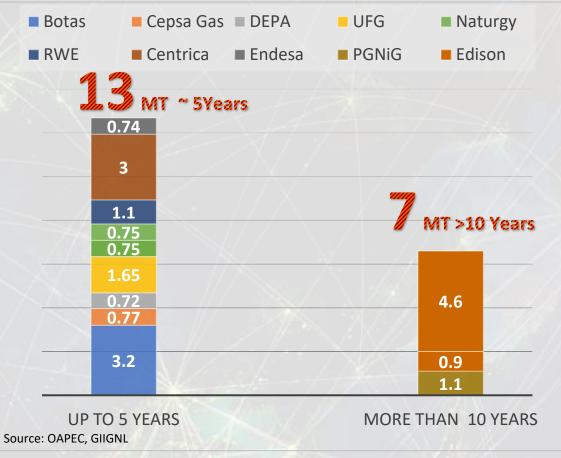
Source: OAPEC, GIIGNL

USA gains a higher market share via spot LNG shipments to the European markets which represent 80% of the total US shipments (but at a high cost)





LNG Sale and Purchase Agreements (SPAs) in force



-Quantities in million tonnes and the duration is the remaining contract length considering 2020 is the base year.

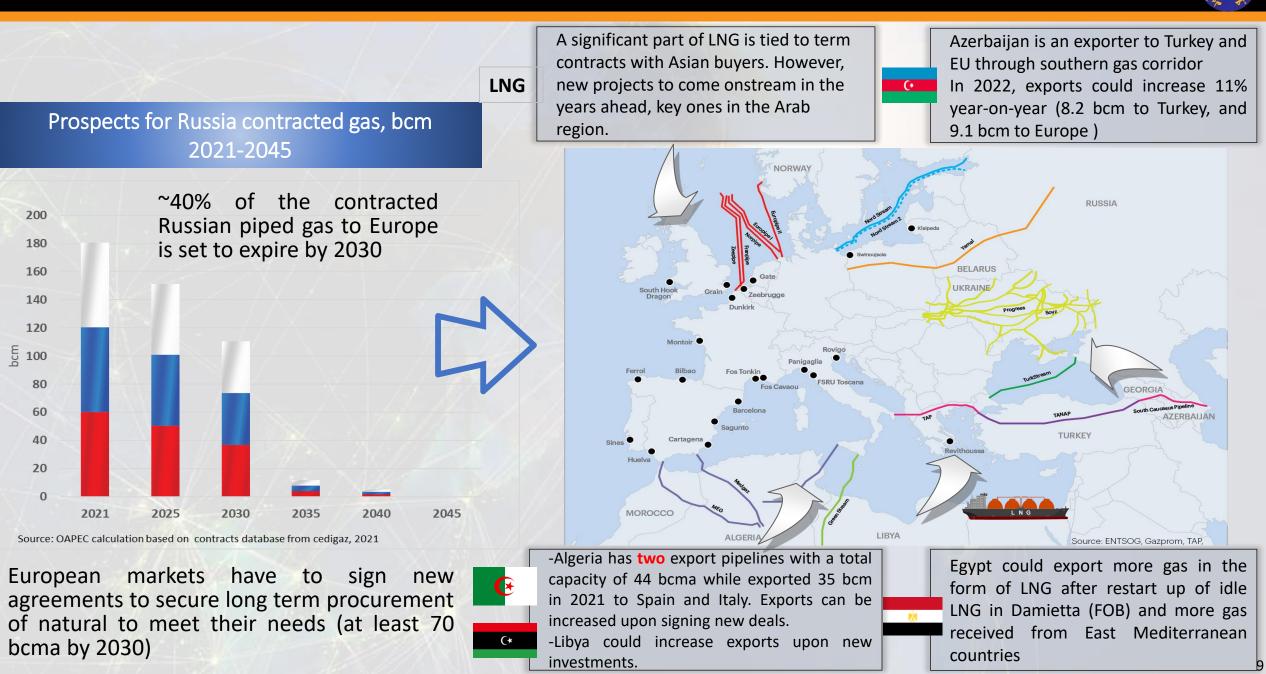
Major electric and gas utility companies in Europe (Cepsa, Naturgy, DEPA, ..) have signed LNG SPAs (Sale and purchase agreements) with Arab LNG exporters.

The TCQ (total contracted quantities) in force on the medium and long term basis are ~ **20 MT** (million tonnes) which represent 26% of Europe's LNG needs in 2021.

About 13 MTPA of LNG are set to expire in the next five years while further 7 MTPA of LNG are set to expire after 10 years.

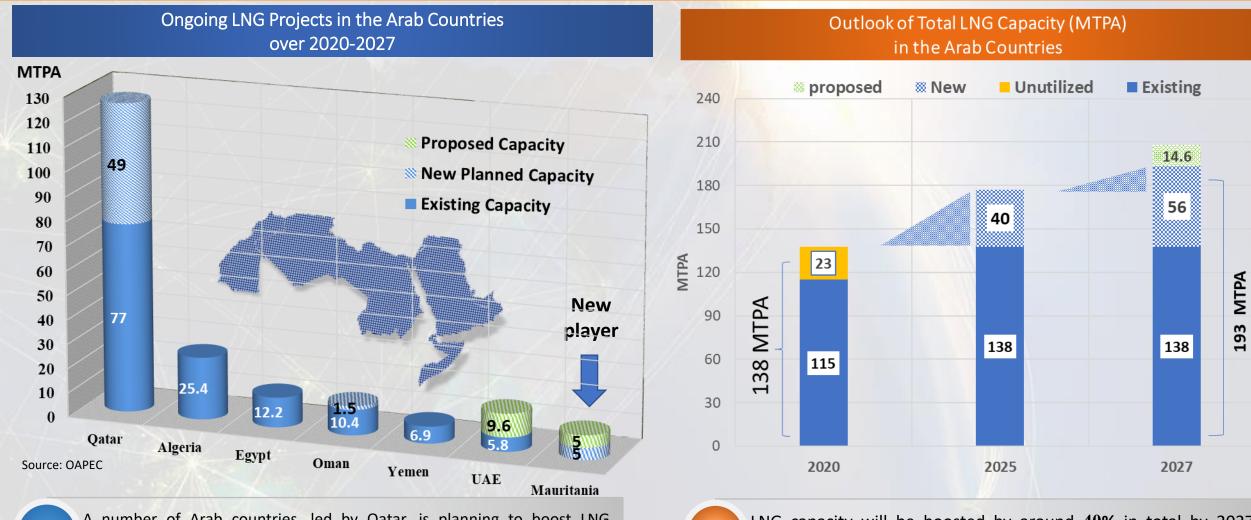


Future Prospects of European Gas Supply Sources



LNG Could Achieve Energy Security for Both Arab Region and Europe





A number of Arab countries, led by Qatar, is planning to boost LNG capacity. The new player Mauritania will join the LNG exporters by 2023.

LNG capacity will be boosted by around **40%** in total by 2027, which will enable to increase LNG supplies to European markets.



Wrap-ups



Europe was the most vulnerable region to spot prices volatility since prices are based on hub pricing. On the other hand, long term contracts, indexed to oil, provides more stability and protect consumers from price volatility.



Natural gas and in particular LNG, has the capability to position itself as fuel of the future and provides the energy security to its consumers. However, this will involve to continue investing in natural gas resources.



Thus, energy transition policies should be addressed in line with energy security to provide stability for the global gas market

Key message

The goal of "energy security" is important for both producers and consumers. **Security of supply** for the stability of the entire consuming market and **security of demand** to continue investments in the producing countries



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