

# What are the demands from the policy-makers?

- Need to address both the direct and indirect benefits of cooperation
  - Benefits from and to the River
    - Increasing benefits to the River/ Increasing Benefits from the River
    - Traditional economic sectors (e.g. Irrigation/ Hydropower/ fisheries)
    - Ecosystem goods and services
  - Benefits because of, and beyond, the River (intangible benefits)
    - Soft instruments
    - River Basin Organizations/ International Agreements/ Stakeholder Engagements/ Transparency Information/ Development Options/ Social Stability/ Political Stability/ Conflict Avoidance / Trade/ Regional integration/ Forum for cooperation (RBO)/ Stability in attracting investors
  - The value added of quantifying benefits?
    - Who are the beneficiaries of cooperation
    - Distributional aspects to the identified benefits
  - Who to demonstrate the benefit to?
    - Depends on governance structure
    - Depends of evolutionary stage of the governance regime
- Challenges to identifying direct and indirect benefits
  - Lack of data
- Methodological issues?
  - Develop typology
  - Screening of benefit assessment in Narva, Danube, Aral Sea, Mekong, GEF portfolio to identify state of the art
  - Monetary/ Quantitative/ qualitative – relevant in different setting but should be inclusive