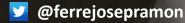


Smart City Vision: an opportunity for urban transformation

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Decalogue for building a Smart City SMART CITY VISION IN 10 IDEAS

- 1. Global challenge: urbanization 21st Century: Century of cities
- 2. Technology as an enabler; necessary, but not goal itself
- 3. Local challenge: citizens
- 4. Transformational city project
- 5. Long term vision and leadership
- 6. Strategic plan: holistic, breaking silos
- 7. Measure and Evaluate impact
- 8. Alliances: cities in competition but need to collaborate, industry partnerships
- 9. Governance model: inside and outside
- 10. Focus is on Citizens' active participation



Scaling the Barcelona Smart City Model to LAC









UNITED NATIONS ECONOMIC COMMISSION FOR EUROPE

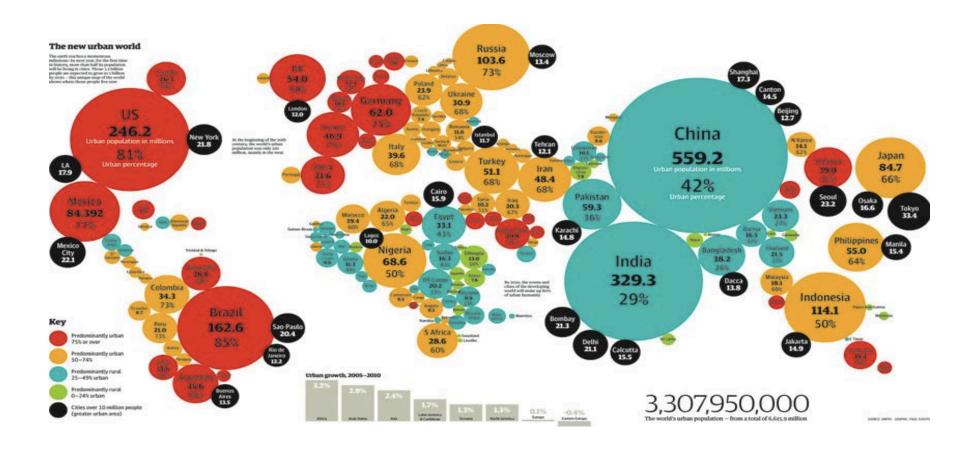


Barcelona iCapital 2014 - 2016





1. THE 21st CENTURY: CENTURY OF CITIES





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The World's Top 100 Economies

Country/City/Company GDP/Rev			Country/City/Company	GDP/Revenues	Country/City/Company		GDP/Revenues
1 United States	14,204	35	ExxonMobil	426	69	Chevron	255
2 China	7,903	36	Osaka/Kobe, Japan	417	70	Toronto, Canada	253
3 Japan	4,354	37	Wal-Mart Stores	406	71	Detroit, USA	253
4 India	3,388	38	Colombia	395	72	Peru	245
5 Germany	2,925	39	Mexico City, Mexico	390	73	Portugal	245
6 Russian Federation	2,288	40	Philadelphia, USA	388	74	Chile	242
7 United Kingdom	2,176	41	Sao Paulo, Brazil	388	75	Vietnam	240
8 France	2,112	42	Malaysia	383	76	Seattle, USA	235
9 Brazil	1,976	43	Washington, DC, USA	375	77	Shangai, China	233
10 Italy	1,840	44	Belgium	369	78	Madrid, Spain	230
11 Mexico	1,541	45	Boston, USA	363	79	Total	223
12 Tokyo, Japan	1,479	46	Buenos Aires, Argentina	362	80	Singapore, Singapore	215
13 Spain	1,456	47	BP	361	81	Sydney, Australia	213
14 New York, USA	1,406	48	Venezuela	357	82	Bangladesh	213
15 Korea, Republic of	1,358	49	Sweden	344	83	Mumbai, India	209
16 Canada	1,213	50	Dallas/Forth Worth, USA	338	84	Rio de Janeiro, Brazil	201
17 Turkey	1,028	51	Ukraine	336	85	Denmark	201
18 Indonesia	907	52	Greece	329	86	Israel	201
19 Iran, Islamic Rep	839	53	Switzerland	324	87	Ireland	197
20 Los Angeles, USA	792	54	Moscow, Russian Federation	321	88	Hungary	194
21 Australia	762	55	Hong Kong, China	320	89	Finland	188
22 Taiwan	710	56	Austria	318	90	General Electric	183
23 Netherlands	671	57	Philippines	317	91	Kazakhstan	177
24 Poland	671	58	Nigeria	315	92	Volkswagen Group	158
25 Saudi Arabia	589	59	Atlanta, USA	304	93	ENI	158
26 Chicago, USA	574	60	Romania	302	94	AXA Group	157
27 Argentina	571	61	San Francisco/Oakland, USA	301	95	Phoenix, USA	156
28 London, UK	565	62	Houston, USA	297	96	Minneapolis, USA	155
29 Paris, France	564	63	Miami, USA	292	97	Sinopec-China Petroleum	154
30 Thailand	519	64	Seoul, South Korea	291	98	San Diego, USA	153
31 South Africa	492	65	Norway	277	99	HSBC Holdings	142
32 Royal Dutch Shell	458	66	Algeria	276	100	Barcelona, Spain	140
33 Egypt, Arab Rep	441	67	Toyota Motor	263		Country City	Company
34 Pakistan	439	68	Czech Republic	257	GDP/Revenues in \$ billions PPP, 2008		

34 cities13 corporations53 countries

Data sources: Country data: GDP-PPP from the Development Data Platform time series, World Bank; City data: PricewaterhouseCoopers (PwC). 2009. Which are the largest city economies in the world and how might this change by 2029? Economic Outlook; Companies: Data retrieved from http://www.forbes.com/listy/2009/18/biz_2009(Jabla): The-Global-2000, Rank.html (accessed November, 2009)

Cite as: Hoornweg, D., P. Bhada, M. Freire, C.L. Trejos Gómez, R. Dave. 2010. Cities and Climate Change: An Urgent Agenda. World Bank.

2. LOCAL CHALLENGE: FEW, CLEAR OBJECTIVES

Different urban realities but common main challenges:

- ✓ Sustainability, scarce resources
- ✓ Environment, energy efficiency
- ✓ Attract activity, more jobs
- ✓ Quality of life

Pressure on resources, welfare distribution, urban planning and environment.

How will cities guarantee a balance between growth and sustainability in the long run?



3. TECHNOLOGY IS AN ENABLER, NOT THE GOAL



Big Data, mobile technology, applications and cloud services, sensorization, hyperconnectivity, 3D printing, digital fabrication... and 50% of global population still does not have regular access to Internet.

- ✓ Better decisions and policy-making
- ✓ More efficient resource allocation
- ✓ Citizen/ stakeholder empowerment
- ✓ More open, transparent and participatory
- ✓ Opportunity to do things differently. In a smarter way

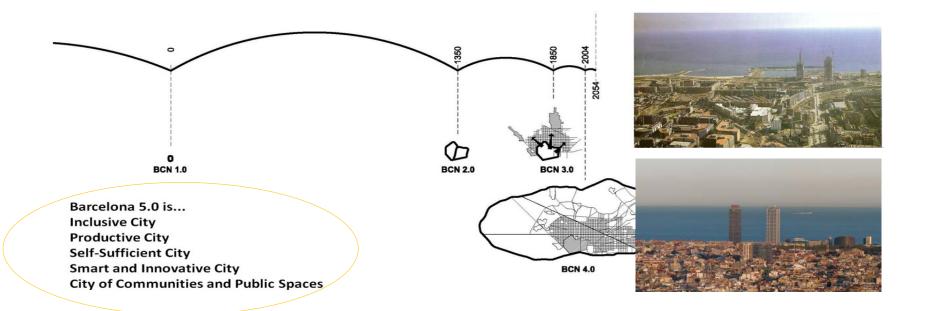


In fact, technology is core in the current (r)evolution: digital cities

4. TRANSFORMATIONAL CITY PROJECT



Smart city is about a transformational city project; a plan. That is, another opportunity to transform the city.



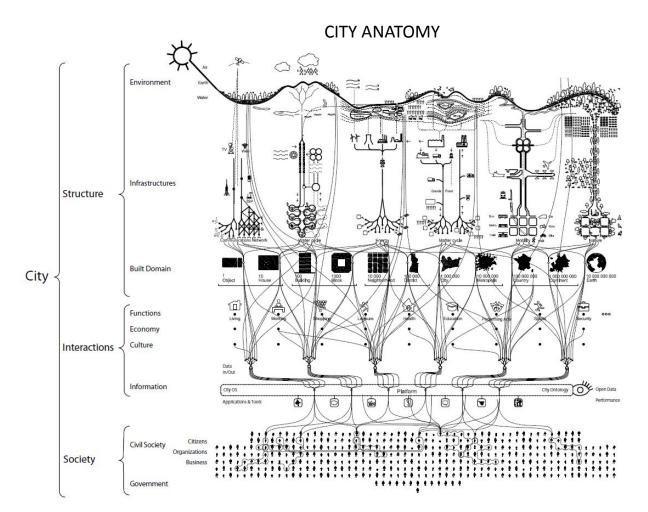


A long term ambitious vision is highly valuable. It must address the question what do we want to become, as a city, in 20 or 30 years' time?

BARCELONA "To become a self-sufficient city of productive neighborhoods at human speed, inside a hyper-connected zero emissions Metropolitan Area" STOCKHOLM "In 2030, Stockholm will be a versatile city, offering top-class education and business opportunities, alongside unspoiled nature at your doorstep - a unique combination that will continue to attract visitors fromaround the world"

6. STRATEGIC, HOLISTIC PLAN: BREAK SILOS





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Barcelona Smart City Program Deck

DOXA



7. MEASURE & EVALUATE IMPACT

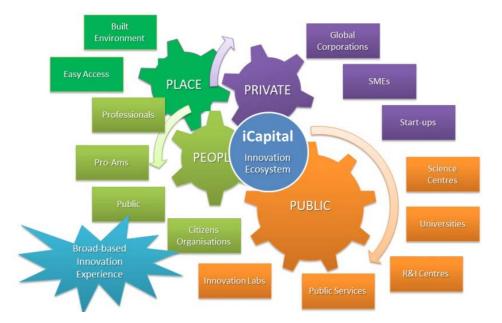


IMPACT EVALUATION: ROI AND ROS



- ³85M € impact on GDP (Barcelona, 2014)
- 1,870 jobs created as result of the Smart City program
- S3.7M € municipal investment
- ^λ^γ 0.53 € of additional private sector investment for 1€ Municipal investment
- Saving 9,700 tons of CO2 and 600,000 liters of water per year.

8. ALLIANCES: COMPETITION & COLLABORATION INDUSTRY PARTNERSHIPS & ECOSYSTEM





- ✓ Developing standards
- ✓ Scaling solutions
- ✓ Gaining critical mass: one solution, specific tuning
- ✓ Generating new markets: industry opportunities worldwide

✓ Creating ecosystems

 \checkmark Developing economic tissue and growth: economy and competitiveness

✓ Opportunities: jobs, talent, FDI, new companies, start-ups

8. ALLIANCES: COMPETITION & COLLABORATION NEW BUSINESS MODELS AND PUBLIC PRIVATE PARTNERSHIPS

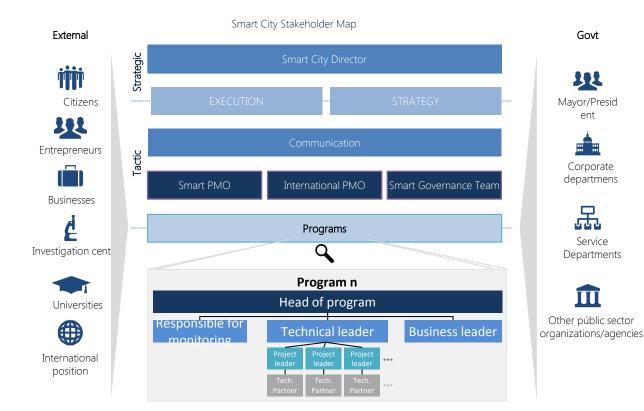
Fourrethy DOXA



TELECOMMUNICATIONS NETWORKS INTEGRATION New business More Flexibility model that and capacity for developing future generates saving innovative public **PPP** that introduces Management efficiency: new management model Simplified cost FROM INTELLIGENT LIGHTING TO TELECOMMUNICATIONS TOWERS Cost optimization networks and ICT Lighting masterplan Distance, LUX, height 30% Savings in consumption standards of scale. Equivalent to 4.5 M€/ year ROI = 5 years Increased sense of security: New model where the management and exploitation of municipal ICT infrastructures (fiber optic and Wi-FI) is light level adjustments abertis Tradia integrated in a single contract. It has enabled the completion of the city's ICT transformation process, since it has enabled the provision of ICT-related services. The model is based on the Integrated Management of all the city and municipally-owned telecommunications infrastructures in a unique contract; the model guarantees the 50% of lighting power is controlled remotely upgrade and technological evolution of the network, the requested investment for its service and the repayment Point-to-point management of the initial investment by means of exploiting the surplus network capacity for the private use of the tenderer and control Powered by DOXA 11.1 More Resibility and all the and cagaarity? Most of the energy consumption in a city comes from street lighting. Installing highly efficient streetlights which are remotely managed to save **PPP** for Specialist Centre energy, optimize maintenance and provide a safe environment for citizens is the goal of the Barcelona Lighting Masterplan. The Plan also on PPP in Smart establishes the criteria to promote efficiency, energy optimization and functional intelligence. Lamp posts become telecommunications towers, integrating sensors, WiFi, FO and the capacity to regulate LUX intensity depending on needs. and Sustainable Cities ahaha Schneider PHILIPS NECH cisco Powered by DOXA **IESE** on and exploitation of municipal RT lafest erabled the provision of ICT related services. The model is based on the integrated Nanapement of all the city * Barcelona 2014 examples. more of the initial constrained by means of each down the second a personal parameter for the provide one of the t

information: http://bitbarcelonamodel.com

9. GOVERNANCE MODEL: RELATIONSHIP & STAKEHOLDER MAPS





10. CITIZEN ENGAGEMENT: FOCUS IS ON CITIZENS



Do it in an OPEN, INCLUSIVE and PARTICIPATORY way

Generate and develop projects TO and WITH the CITIZENSHIP

Engage citizens in the DEFINITION

of the city we want for the future (Smart Social Innovation)

and

In the STRATEGY and MANAGEMENT of the city (Smart Government)



BARCELONA is European Capital of Innovation iCapital 2014-2016





