



**THE INTERNATIONAL SPECIALIST
CENTRE OF EXCELLENCE
ON PPPs IN PORTS
(LEBANON)**

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SECRETARY GENERAL
REPUBLIC OF LEBANON – HIGHER COUNCIL FOR PRIVATIZATION**

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The Higher Council for Privatization (HCP)

- The Higher Council for Privatization (HCP) is responsible for privatization and PPP. It is a ministerial committee chaired by the Prime Minister and includes the ministers of Finance, Economy, Justice, Labor and the relevant minister, depending on project.
- Multidisciplinary, multilingual, permanent staff headed by the Secretary General.

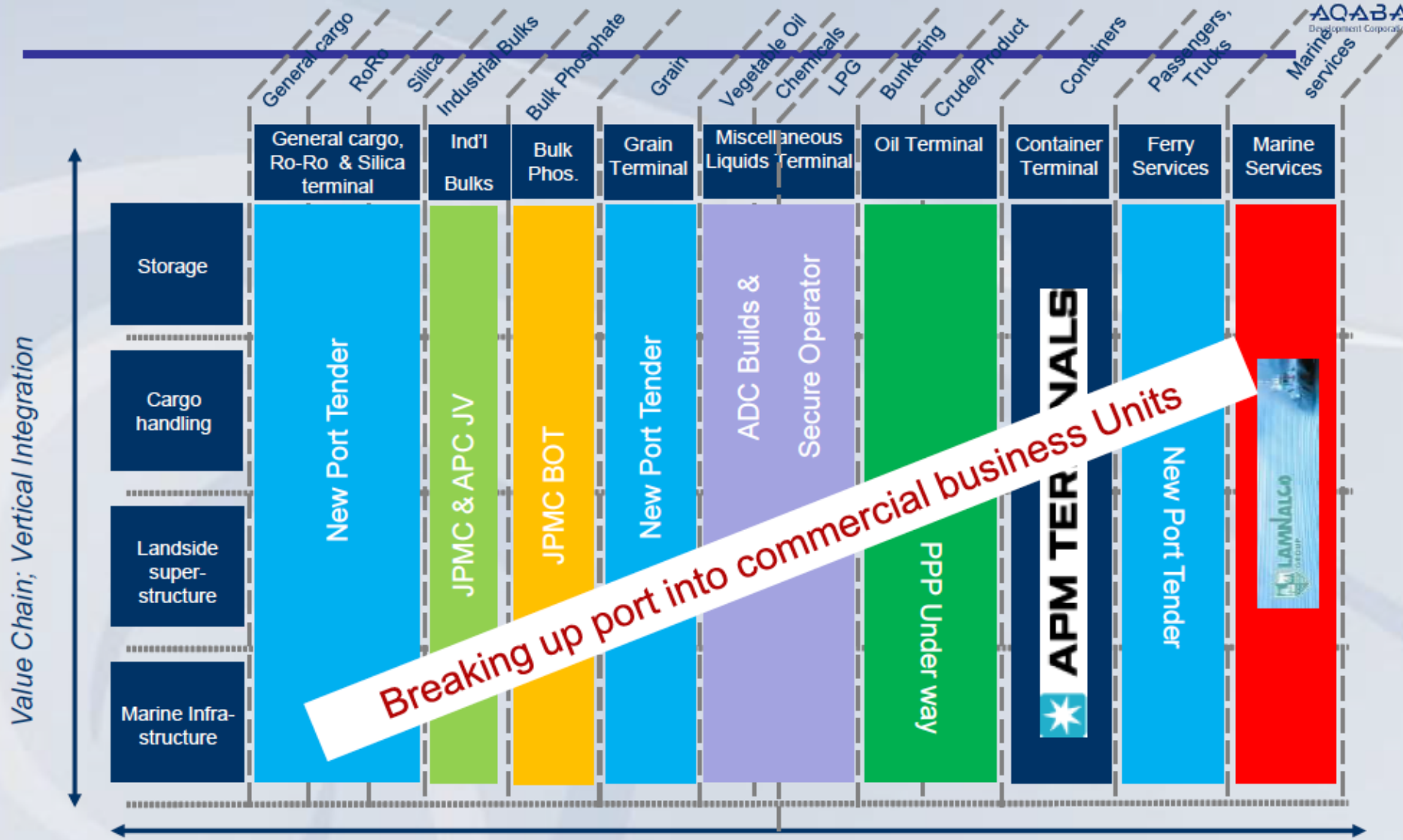


Why Ports?

- Ports are PPPs by nature. Regardless of the legal, financial and management structure, ports are:
 - Built typically on public land and having strategic relevance; yet
 - Unless military, used by private companies and individuals.
- The Port PPP experience in some parts of the world is vast, yet virtually inexistent in others.
- Very “interesting” projects to work on – large, strategic, political and complex.
- Relevant to Lebanon.



Upgrading Port Business Units



Diversification of Business Unit (Business/Operational Rationale); horizontal integration

Phoenician Maritime Heritage



Port of Beirut – Largest Port in Lebanon

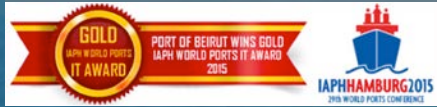


Successful Container Terminal



State of the Art Equipment

Winner 2015 International Association of Ports and Harbors IT Award





Hub Port for MSC and CMA-CGM



Port of Tripoli – UAE Gulftainer awarded BOT

Touristic Port of Jounieh



Marinas and fishing ports





Tripoli Special Economic Zone

الشراكة بين القطاعين العام والخاص في لبنان

الدليل التوجيهي



Progress to date

Identification of the proposed sector and country



Identification of the proposed host organization



Endorsement of the EOI by the proposed host organization



Endorsement of the EOI by the Ministry of Foreign Affairs



Identification of the appointed country representative



Progress to date

Description of how the host organization will deliver the functions of the Centre



Presentation of the PPP experience of the proposed host organization



Description of the strategic alignment of the host organization and the Centre's objectives



Initial agreement to sign a Memorandum of Understanding and Funding Agreement

Define the schedule, personnel, budget, and funding

Next Steps

- Short Term
 - Use existing premises to host the Centre.
 - Recruit experts and consultants.
 - Team up with local universities.
 - Team up with local port authorities and operators.
 - Coordinate with other stakeholders such as local and international financial institutions and contractors etc.

- Long Term
 - Raise funds.
 - Move to larger premises if needed.
 - Team up with international universities.
 - Team up with international port authorities and operators.



المجلس الأعلى للخخصة
HIGHER COUNCIL FOR PRIVATIZATION