



## International Conference

Palais des Nations, Room XVIII, Geneva, Switzerland

21 - 22 October 2014

“Public–Private Partnerships in the water and sanitation sector: an exchange of experiences between Europe, Central Asia, the Middle East and North Africa”

### PROGRAMME

DAY I – 21 October 2014 Room XVIII	
8:30–9:00	<b>Registration (at Pregny Gate)</b>
9:00-9:30	<p><b>Welcoming session:</b></p> <p><b>Christian Friis Bach</b>, Executive Secretary, United Nations Economic Commission for Europe (UNECE)</p> <p><b>Jean-Patrick Marquet</b>, Director, Municipal and Environmental Infrastructure, European Bank for Reconstruction and Development (EBRD)</p> <p><b>Irfan Bukhari</b>, Head of the PPP Business Unit, Islamic Development Bank (IsDB)</p> <p><b>Steven Schonberger</b>, Practice Manager water and agriculture for the Middle East and North Africa, World Bank</p>
9:30-10:30	<p><b>High–level Panel:</b>  <b>“The emerging Sustainable Development Goal on Water – the prospective role of Public-Private Partnerships (PPPs)”</b></p> <p><b>Moderator:</b> <b>Christian Friis Bach</b>, Executive Secretary, United Nations Economic Commission for Europe</p> <p><b>Keynote speech:</b> <b>Michel Jarraud</b>, Chair of UN-Water, Secretary General of the World Meteorological Organization</p> <p><b>Panel:</b></p> <ul style="list-style-type: none"> <li>• <b>Vangelis Constantianos</b>, Secretary General, Global Water Partnership-Mediterranean</li> <li>• <b>Gérard Payen</b>, Member of the UN Secretary General Advisory Board on Water and Sanitation</li> <li>• <b>Sophia Sandström</b>, Project Manager, Water Initiative, World Economic Forum</li> <li>• <b>Henry Saint Bris</b>, Senior Vice President Marketing &amp; Institutional Relations, Suez Environment</li> </ul>
10:30-10:45	<b>Coffee break</b>

10:45-11:45	<p><b>Session I: “Water PPPs - Regional perspectives”</b></p> <p><b><u>Moderator:</u> Geoffrey Hamilton</b>, Chief of the Cooperation and Partnerships Section, UNECE</p> <p><b>Presentations:</b></p> <ul style="list-style-type: none"> <li>• <b>Eastern Europe:</b> Mark Muller, General Manager, Aqualia New Europe</li> <li>• <b>Western Europe:</b> Jack Moss, Executive Director, Aquafed</li> <li>• <b>Middle East and North Africa:</b> Philippe Marin, Senior Water and Sanitation specialist, World Bank</li> <li>• <b>The UNECE-WHO Europe Protocol on Water and Health and PPPs:</b> Veaceslav Vladicescu, Director of the Agency Waters of Moldova</li> </ul> <p><b>Panel discussion with above speakers</b></p>
11:45-13:00	<p><b>Session II: “Water PPPs – some country perspectives”</b></p> <p><b><u>Moderator:</u> Jean-Patrick Marquet</b>, Director, Municipal and Environmental Infrastructure, EBRD</p> <p><b>Presentations:</b></p> <ul style="list-style-type: none"> <li>• <b>Findings from the Union for the Mediterranean project: the cases of Jordan and Tunisia:</b> Vangelis Constantianos, Secretary General, Global Water Partnership-Mediterranean</li> <li>• <b>The Russian Federation: “No alternative to PPP schemes in the water and sanitation sector in Russia”</b> Vitaly Maximov, Chairman of the Board of Directors, Transproekt Group</li> <li>• <b>Turkey: “Developing water PPP models adapted to local conditions”</b>, Mehmet Emin Birpinar, Deputy Undersecretary of Ministry of Environment of Turkey</li> <li>• <b>Ukraine: “PPP in Ukraine: importance, bottlenecks, perspectives”</b>, Iryna Zapatrina, PPP Center, Ukraine, and Olena Kucherenko, Ministry of Economic Development and Trade, Ukraine.</li> </ul> <p><b>Panel discussion with above speakers</b></p>
13:00-14:00	<p><b>Lunch break</b></p>
13:30-14:00	<p><b>Private Sector Briefing I on the International PPP Centre on water and sanitation (optional)</b></p>
14:00-16:00	<p><b>Session III: “Long term water PPPs contracts: Concessions, affermage and other schemes”</b></p> <p><b><u>Moderator:</u> Philippe Marin</b>, Senior Water and Sanitation Specialist, the World Bank</p> <p><b>Presentations:</b></p> <ul style="list-style-type: none"> <li>• <b>Czech Republic: “The affermage in Prague”</b>, Peter Mrkos, Managing Director, Prague Water Supply and Sewerage Company, PVK</li> <li>• <b>Morocco: “The Casablanca concession”</b>, Pierre-Alexandre Lacarelle, Management Contract Director, Lydec</li> <li>• <b>United Arab Emirates: “The sanitation concession of Ajman emirate”</b>, Denis Le Maout, Contracts Director, Veolia</li> <li>• <b>Czech Republic: “The city of Ostrava”</b>, Zdenek Sladovnik, Head of External relations service of Ostrava, and Diane D’Arras, SE Deputy Executive Director Water Europe</li> </ul>

	<ul style="list-style-type: none"> <li>• <b>Spain: “Mixed company, success model of PPP: case of aguas de Alicante”</b> , Ramon Masip, Director Mena Operations, Agbar</li> <li>• <b>Russia: “Water and Wastewater Development Programme of Rostov-on-Don”</b> Dmitry Puzanov, Deputy CEO, Evraziyskiy</li> <li>• <b>Portugal: “Water PPPs contracts in Portugal - Aquapor experience”</b>, Mr.Diogo Faira de Oliveira, Administrator, Aquapor</li> </ul> <p><b>Panel discussion with above speakers: “Concessions and affermage: pro and cons and market potential”</b></p>
16:00-16:15	<b>Coffee break</b>
16:15-17:45	<p><b>Session IV: “Build Operate and Transfer (BOT) Cases”</b></p> <p><b>Moderator:</b> Irfan Bukhari, Head PPP Business Unit, Islamic Developing Bank</p> <p><b>Presentations:</b></p> <ul style="list-style-type: none"> <li>• <b>Egypt: “Cairo wastewater treatment plant BOT”</b>, A. Merino, Orasqualia, and Malak Draz Ruiz de Velasco, Investment Officer, IFC</li> <li>• <b>Jordan: “The Amman wastewater treatment plant BOT with reuse”</b>, Diane D’Arras, Deputy Executive Director Water Europe, Suez Environment</li> <li>• <b>Morocco: “Agadir desalination BOT”</b>, Akdi Bahaeddine, Head of the Management Division, National Office for Electricity and Drinkable Water, Morocco, (ONEE)</li> </ul> <p><b>Panel discussion: “BOTs: why, where, how?”</b></p> <p><b>Pannelists:</b> Jane Jamieson (WB), Sitki Serifeken (Gama), Guillermo Moya (Aqualia) and above speakers</p>
18:00-19:30	<b>Reception, Serpent Bar</b>
<p><b>DAY II – 22 October 2014</b> <b>Room XVIII</b></p>	
9:00-11:00	<p><b>Session V: “Management and performance based contracts (PBC)”</b></p> <p><b>Moderator:</b> Philippe Marin, Senior Water and Sanitation Specialist, the World Bank</p> <p><b>Presentations:</b></p> <ul style="list-style-type: none"> <li>• <b>Algeria: “Algiers case – achievements and revised contract structure”</b>, Jean Marc Jahn, SEAAL CEO</li> <li>• <b>Romania: “The RAJA Constanta: opportunities for performance based contract”</b>, Stelian Budes, Associate Director, S.C. Raja S.A.</li> <li>• <b>Saudi Arabia: “Management contract in Jeddah”</b>, Mr. Fawaz Bahlas, Head of Western Region Privatisation Support, National Water Company (NWC).</li> <li>• <b>Saudi Arabia: “Performance contracts in Riyadh”</b>, Denis Le Maout, Contracts Director, Veolia</li> <li>• <b>Oman: “Performance contracts for water supply”</b>, Denis Le Maout, Contracts Director, Veolia</li> <li>• <b>France: “New PBC contract in the suburbs of Paris”</b>, Bernard Cyna, Director of Veolia Eau Ile de France</li> <li>• <b>Moldova: “The North Moldova water project”</b>, Veaceslav Vladicescu, Director of the Agency Waters of Moldova</li> <li>• <b>France: “Second generation PBC contract in Marseilles”</b> Alain Meyssonier,</li> </ul>

	<p>Deputy CEO in charge of development, Société des Eaux de Marseille (Veolia)</p> <p><b>Panel discussion: “Second generation of management contracts: opportunities and challenges”</b></p> <p><b>Pannellists:</b> Mark Muller (Aqualia) and above speakers</p>
11:00-11:15	<b>Coffee break</b>
11:15-13:00	<p><b>Session VI: “PPPs for irrigation projects”</b></p> <p><b><u>Moderator:</u></b> Cledan – Mandri Perrot, Head of Infrastructure Finance and PPPs, World Bank</p> <p>Under this session the following projects will be presented:</p> <ul style="list-style-type: none"> <li>• <b>“Overview of water PPP in irrigation worldwide”</b> Cledan Mandri-Perrot, World Bank</li> <li>• <b>Morocco: “The Guerdane irrigation contract”</b>, Etienne Dressayre, BRL Ingénierie</li> <li>• <b>France: “The case of Canal de Provence”</b>, Florence Malerbe, Societé du Canal de Provence</li> <li>• <b>France: “BRL : a corporate body for multipurpose water management”</b>, Etienne Dressayre, BRL Ingénierie</li> <li>• <b>Spain: “Canal de Navarra project”</b>, Antonio Borrero, Project Team Leader, Abengoa, and Oscar Ibor, INTIA SA</li> <li>• <b>Spain : “PPP Models in irrigation: case of Sagarra-Garrigues project in Catalonia”</b>, Ramon Masip, Director MENA Operations, Agbar</li> </ul> <p><b>Panel discussion: “What is the potential for irrigation PPP?”</b></p> <p><b>Panellists:</b> Maria Yebra (Abengoa) and above speakers</p>
13:00-14:00	<b>Lunch break</b>
13:30-14:00	<b>Private Sector Briefing II on the International PPP Centre on water and sanitation (optional)</b>
14:00-15:00	<p><b>Session VII: Tapping the potential of local small scale private water operators”</b></p> <p><b><u>Moderator:</u></b> Vicky Delmon, Senior Infrastructure Lawyer, the World Bank</p> <ul style="list-style-type: none"> <li>• <b>Senegal: “Leveraging on the local private sector for small systems: the experience of Senegal”</b> Jemima Sy, Water and Sanitation Programme, World Bank</li> <li>• <b>Morocco: “New OBA schemes with small local operators”</b>, Selma Jariri, Head of the water new technology division, National Office for Electricity and Drinkable Water, Morocco, (ONEE)</li> <li>• <b>“Online tools for preparing water PPP projects: WSP Toolkit for structuring PSP contracts for Small Scale Water Projects and PPP in Infrastructure Resource Center”</b> Vicky Delmon, World Bank</li> </ul> <p><b>Panel discussion:</b> Xavier Chauvot de Beauchène (WB), Jane Jamieson (WB), and above speakers</p>

15:00-16:00	<p><b>Roundtable discussion: “The prospects of Water PPPs in Europe, Middle East and North Africa”</b></p> <p>This session will draw some concluding remarks on (i) the prospects of water PPPs in these above mentioned regions, (ii) identify best practices and successful models, and (iii) various government financing options.</p> <p><b><u>Moderator:</u> Marcos Martinez Garcia, EBRD</b></p> <p><b>Panellists:</b></p> <ul style="list-style-type: none"> <li>• <b>Jack Moss</b>, Executive Director, Aquafed</li> <li>• <b>Guillermo Moya</b>, Director International Development, Aqualia</li> <li>• <b>Ahmet Duren</b>, General Manager, Turkerler</li> <li>• <b>Philippe Marin</b>, Senior Water and Sanitation specialist, the World Bank</li> <li>• <b>Sitki Serifeken</b>, Managing Director, Gama</li> <li>• <b>Nizar Zaied</b>, Water and Sanitation Specialist, Islamic Developing Bank</li> <li>• <b>Rainier D’Haussonville</b>, Director for Public Affairs, Veolia</li> </ul>
16:00-16:15	<p><b>Coffee break</b></p>
16:00-17:30	<p><b>Session VIII: “Establishment of the International PPP Centre on water and sanitation”</b></p> <p>In response to the need and demand for a neutral forum for discussion, exchange of experiences and information on water and sanitation PPPs, especially from those countries facing challenges in ensuring access to drinkable water and sanitation services, it has been proposed to establish an International PPP Centre on Water and Sanitation under the auspices of the UNECE International PPP Centre of Excellence. It is further suggested that the Centre will: (i) identify best practices and develop best practice guidelines, (ii) develop international PPPs standards and (iii) advise governments in their implementation.</p> <p><b><u>Moderator:</u> Geoffrey Hamilton</b>, Chief of the Cooperation and Partnerships Section, UNECE</p> <p><b>Panel discussion:</b></p> <ul style="list-style-type: none"> <li>• <b>Philippe Marin</b>, Senior Water and Sanitation specialist, the World Bank</li> <li>• <b>Rainier D’Haussonville</b>, Director for Public Affairs, Veolia</li> <li>• <b>Jack Moss</b>, Executive Director, Aquafed</li> <li>• <b>Fuad Bateh</b>, Senior Advisor for Environment and Water, the Union for the Mediterranean</li> <li>• <b>Vangelis Constantianos</b>, Secretary General, the Global Water Partnership-Med</li> <li>• <b>Supporting Governments</b></li> </ul>
17:30-18:00	<p><b>Adoption of conference declaration and concluding remarks</b></p>