



UNECE PPP INTERNATIONAL CENTRE OF EXCELLENCE

FUNDING FOR A SUCCESSFUL PPP PROGRAMME

FEBRAURY 2012

TOS PPP



OBJECTIVE ICoE

The goals of the Centre are to:

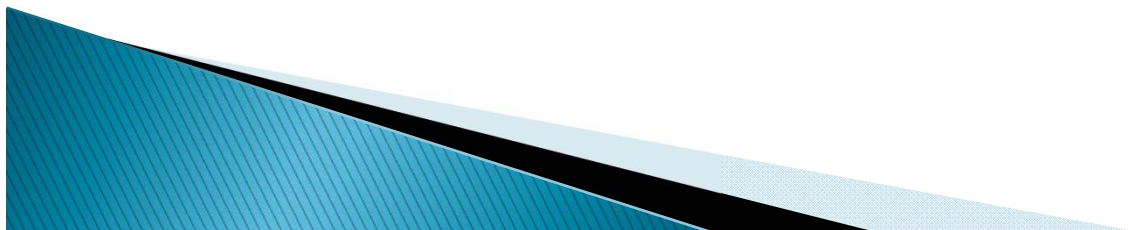
- Identify international PPP best practice;
- Assist governments to implement best practices successfully; and
- Encourage shared learning, especially between countries new to PPPs and those with mature PPP programmes



WHY BEST PRACTICE

▶ BEST PRACTICE

- The time lost by National Governments by studying wrong and/or incomplete case studies is enormous
- Where are the bad case studies, where are the people involved in the case studies?
- What to choose, which area, which example, what changes?
- PPP capacity building by Financing Institutions can not finance their own projects (integrity)



WHY ASSISTANCE

▶ BEST PRACTICE

- The case study are mostly analysed as independent studies: it does not fit law, culture, needs; the “translation” is food for all mistakes
- A PPP Law is a good start, the problems remain at:
 - Budget planning and regulations
 - Tax regulations
 - Transformation of public sector knowledge and culture
 - Transformation of the investors climate

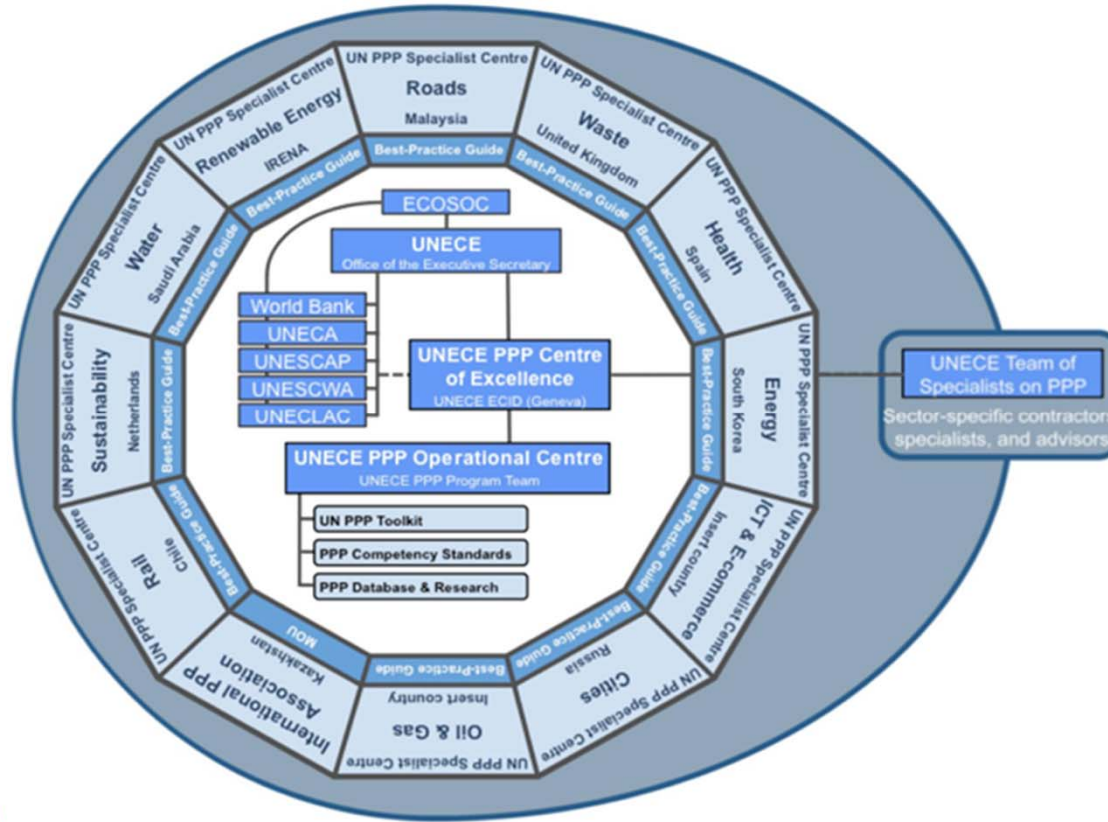


WHY SHARED LEARNING

- ▶ No access to real experience (all past tense)
- ▶ No documentation and information about **related topics** (tax, other than PPP law)
- ▶ No information about **legal issues** in contractual changes and case studies are **outdated**
- ▶ No ‘laboratory’ nor ‘helpdesk’
- ▶ No monitoring of projects (no data after the champagne)



ICoE ORGANISATION





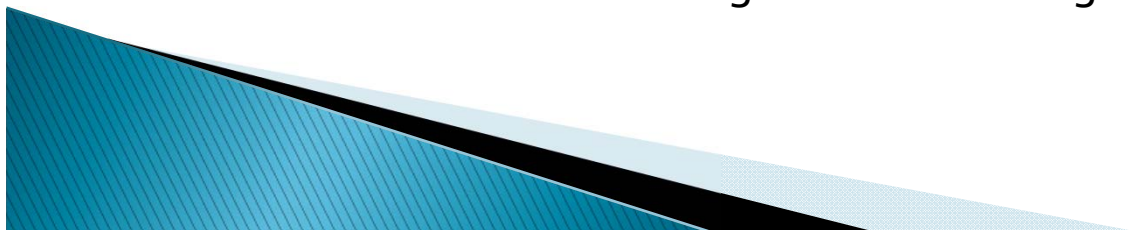
ICoE STRUCTURE

A coordinating hub based at the UNECE, Geneva, accountable to the Executive Board of the TOS PPP and the UNECE senior management. Deliverables in 2012 and 2013 are already delivering technical assistance and large scale capacity building, for example the PPP Days 2012, SHP support, missions, PPP seminar Geneva, PPP training Manila and Moscow.

Several National Specialist centres responsible for preparation of the Guidelines on best practice/excellence in PPP in their specific sector, including updated summaries and real live PPP cases studies with detailed contracts and financial plans from actual projects in the sector; a regular Forum/Congress on the topic (at which also the 'best' projects in the sector will be selected and then showcased by the Centre).

An International Editorial Board that will peer review the guides produced by the above at every stage to ensure consistency with the others guides and high quality.

An Advisory Board that will advise: (i) the ICoE on best practice/ its strategy and (ii) national Governments following the undertaking of readiness assessments.



ICoE BENEFITS

- ▶ *Reducing TIME and COST of national PPP development by*
 - prevents studying of non-matching case studies, useless visits and lack of information
 - Time spending in writing documents, translations, interpretations and in the right context

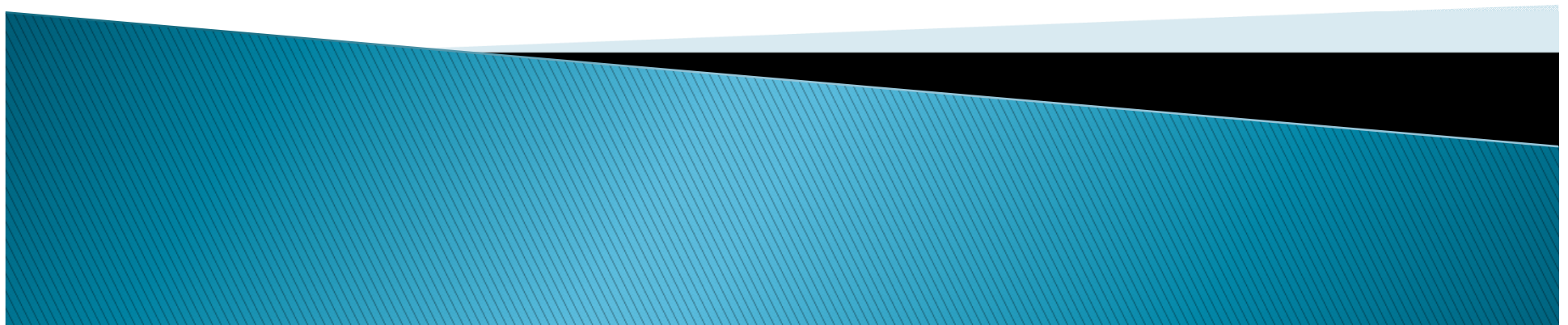
- ▶ *World standard for direct investment by IFI's and PS*
 - World standard for PPP in different areas (i.c.c WBI, AsDB, AfDB ..) what will assure sound financing models and direct investment from IFI's and PS





THE WORK, THE PROJECT

FINANCING SUCCESS



OPEN & CANDIDATES 2013



PHILIPPINES	HEALTH	CONFIRMED	2012
JAPAN	ASIAN PPP TRAINING CENTRE	CONFIRMED	2012

ARUBA	SMALL SCALE ECONOMIES	CONFIRMED	2012
RUSSIAN FEDERATION	PPP TRAINING CENTRE	CONSIDERATION	2012-2013
QATAR	ROADS / HEALTH	CONSIDERATION	2012-2013
NETHERLANDS	WATERMANAGEMENT	CONSIDERATION	2012-2013
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MALAYSIA	SUSTAINABLE CITIES	ON-GOING DISCUSSION	2013
GERMANY	SCHOOLS	ON-GOING DISCUSSION	2013
AZERBAIJAN	ICT	ON-GOING DISCUSSION	2013
NIGERIA	AFRICAN PPP TRAINING	ON GOING DISCUSSION	2013



ESSENTIAL FOR SUCCESS

▶ Operational ICoE

- Promoting the initiative
- Helping setting up National Centres
- Assisting in fundraising National Centres
- Quality assurance of deliverables
- Disseminating Best Practices
- Organising capacity building and knowledge exchange



CONTRIBUTIONS

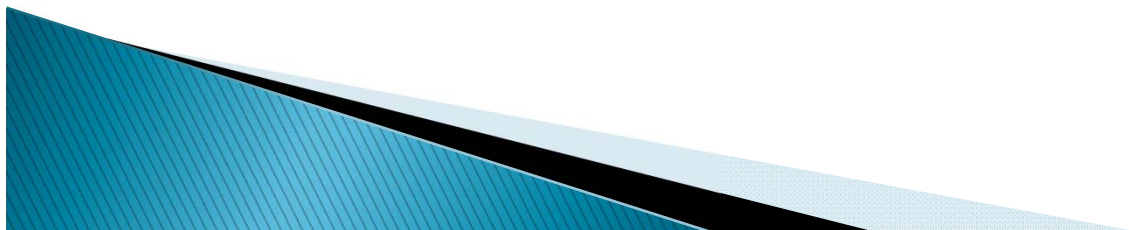
- ▶ **DONOR (IO, IF'S AND GOVERNMENTS)**
 - Fund programs (IO and PPP)
 - Fund topics (world standard)
 - Fund capacity building (in dedicated countries)
 - Fund certifications of PPP organisation or Unit

- ▶ **Private sector**
 - Time and knowledge in missions by advising governments
 - Rooster based, burden sharing (TE)



REQUIREMENTS OUTPUT

- ▶ Operational ICoE for 3 years:
 - 6 US Million
 - ICoE
 - 3 STAFF
 - Website for knowledge sharing and best practices
 - Assisting on
 - National Centres
 - Capacity building
 - Quality assurance
 - Certification PPP process
 - Dissemination National Knowledge



EXAMPLES

- ▶ NATIONAL – SWISS
 - www.partnershipsforwater.net
- ▶ Best Practice in water supply and sanitation

Possibilities?

- ▶ NATIONAL – GERMANY
 - MUCH EXPERIENCE
- ▶ Big step forward in school PPP's last 5 years

Possibilities?

Water; top priority

Social Infrastructure
Schools, great demand

OUTPUT

GOALS	MILESTONE I (0–12 MONTHS)	MILESTONE II (12–24 MONTHS)	MILESTONE III (24–36 MONTHS)
Guidance on Excellence in PPP	Establishment of up to five Specialist Centres; Development of an outline and composition of the Best Practice Guides; Establishment of an Editorial Board.	Establishment up to 10 fully operational Specialist Centres; Elaboration of the first batch of Best Practice Guides; Peer review and completion of the first batch of the Best Practice Guides (up to 5) Establishment of an online database as a repository of case studies, best practice guides and other materials easily accessible for all member States.	Elaboration of the second batch of Best Practice Guides; Peer review and completion of the second batch of the Best Practice Guides (up to 5); Publication of the Best Practice Guides (up to 10 in total) subject to the budget available; Implementation of best practices through the establishment of reference projects undertaken by Specialist Centres and ICoE.



PRODUCT CATALOGUE

	Est cost UNECE/PPP
PPP Readiness Assessment (*) (**)	60 k- 80k
Annual Update Readiness Ass (1 year)	25k-35k
PPP Advisory Board (*) (**) mission	50k-60k
Update by the Advisory Board (1 year) (**)	25k
A complete implementation Plan (*)	60k-100k
PPP CERTIFICATION	75K
PPP CERTIFICATION UPDATE EVERY 2 YEARS	25K
Tool Kit (10 PPP Trainings)(***)	
Total PPP Toolkit (over 2-3 years)	Annual 75k
Individual Training Modules	10k
Best Practice Update Training every two year (**)	25k
Best Practice Database (annual) (#)	25k
Procurement Documentation and Contract (#)	25 - 35k
Advice form National PPP SC	TBD by National PPP SC
Exchange program between National PPP SC	30 -40 k
PPP Seminars hoisted at a National SC	TBD by National PPP SC
PPP Seminars organised by UNECE PPP Centre	Free

(*):

Mandatory to join the PPP Initiative

(**):

Exclusive travelling costs will be charged at UN DSA rate

▶ THE ICoE (wrasp-up)

- Is an international success
- Attracts more attention than expected
- With clear deliverables
 - Cost & Time saving for
 - National governments
 - DONOR countries
- World standard on PPP

- *But needs financial support*

OPEN FOR COOPERATION

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Thank you



George Spadaro, Mayor, Edison, New Jersey

"I have to be very positive about the future of PPPs. I don't think there's a panacea, I don't think there's a pot of gold, but I think there is a tremendous amount to be gained by government going through this process

Questions?