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Port of Rotterdam: Global Hub & Industrial Cluster



- Total port area 12,500
 hectares = 17.500 UEFA
 soccer pitches (land & water);
- Throughput approx. 442
 million tons in 2013 of which
 12 mio containers (TEU);
- PoR is larger than numbers2, 3 and 4 in Europe together;
- Direct gross added value €
 13 billion (2.1% NL GDP)
- 33.000 Sea-going vessels and 100.000 inland vessels
- Total employment 140,000 people (90,000 direct and 50,000 indirect)

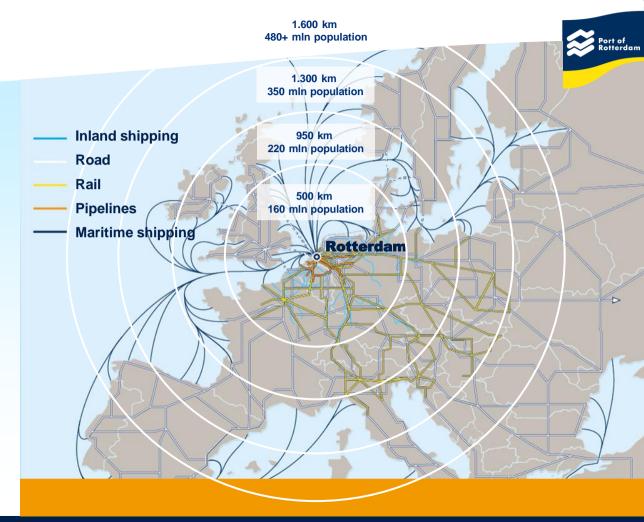


Port of Rotterdam

European Market

• EU: 500+ mio consumers

- 65% hinterland, 35% transhipment
- 35% inland waterway transport
- 11% rail
- 54% road



Trends and developments

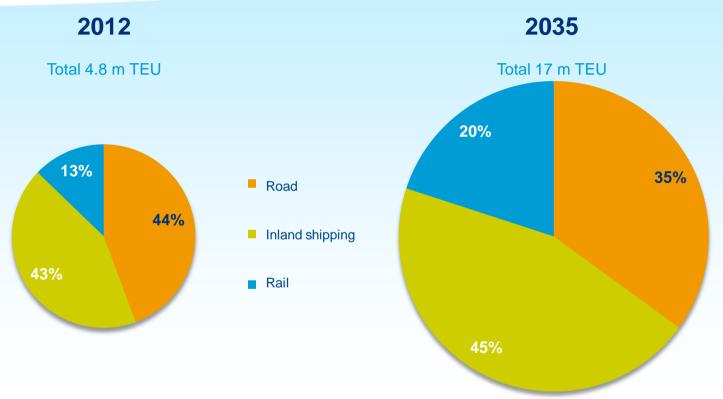
- Growth in volume and terminal capacity (Port Compass 2030 – 475 to 750 mio tons in 2030)
- Increased cooperation/ alliances and integration of services
- Incentives for sustainable transport and more strict emission standards



Modal Shift Maasylakte Rotterdam

(GE scenario)

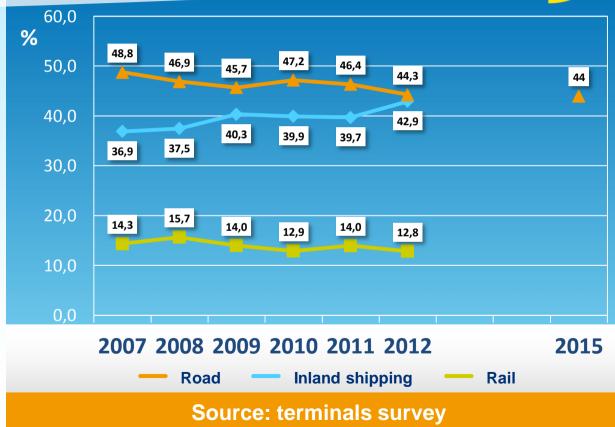




Changes in modal split containers Maasvlakte



- Road transport's share decreasing
- Inland shipping's share increasing
- Share of rail is decreasing



TEU's grouped by continent in 2012

(transhipment & hinterland)



Rotterdam	Inbound	Outbound	Total	%
Europe	1,974,000	2,006,000	3,980,000	33,5%
Africa	197,000	146,000	343,000	3%
America	1,028,000	777,000	1,805,000	15%
Asia	2,854,000	2,830,000	5,684,000	48%
Oceania	22,000	28,000	50,000	0,5%
Total	6,075,000	5,787,000	11,862,000	100%

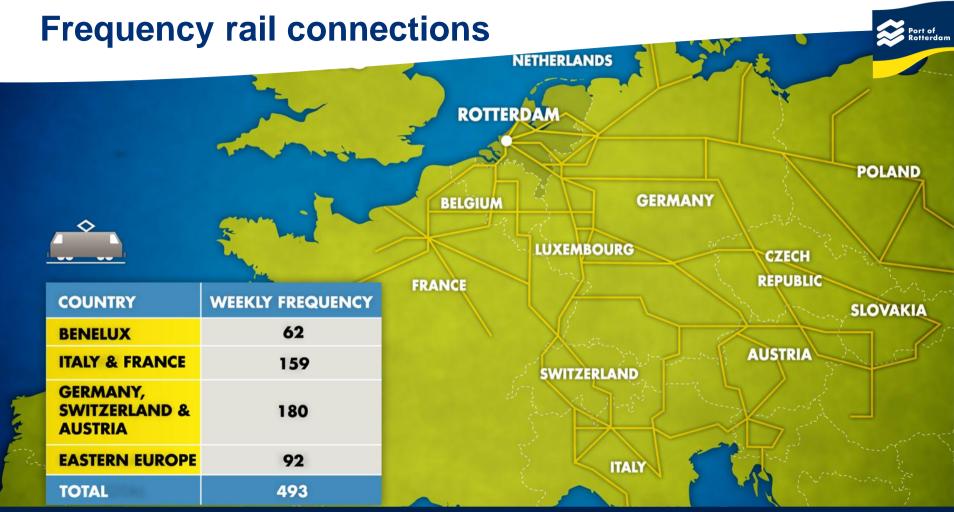
Hinterland Rotterdam

 5% of road transport is cross-border

• Inland shipping: NL & DE

Rail: Italy & East Europa





Betuweroute: Key to Europe

- Dutch connection: "from sea up to Zevenaar"
 - A15 track (bundled with the A15 highway)
 - 'Harbour line' (rail tracks in the Port of Rotterdam)
 - Including shunting yards and connections to port industries (e.g. container terminals)
- Amsterdam joins at Geldermalsen



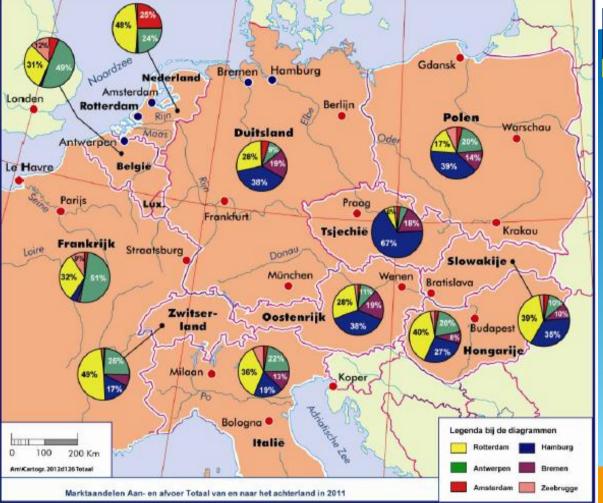








Marketshares
 hinterland Port of
 Rotterdam 2011 (in
 & out, all modes of
 transport)



Inbound volumes/ top 5 Rotterdam (tons, 2012)



	Country	Total	Barge	Rail	Road
	TOTAL	85,411,000	47,129,000	6,448,000	31,834,000
1	Netherlands	43,210,000	17,977,000	2,482,000	22,752,000
2	Germany	18,546,000	12,593,000	1,528,000	4,426,000
3	Belgium	13,543,000	10,341,000	772,000	2,430,000
4	France	5,233,000	4,404	162,000	667,000
5	Italy	1,168,000	0	1,043,000	125,000

Small volumes from Romania (25.000 Barge, 36.000 Road), Serbia (21.000 Barge)

Outbound volumes/ top 5 Rotterdam (tons, 2012)

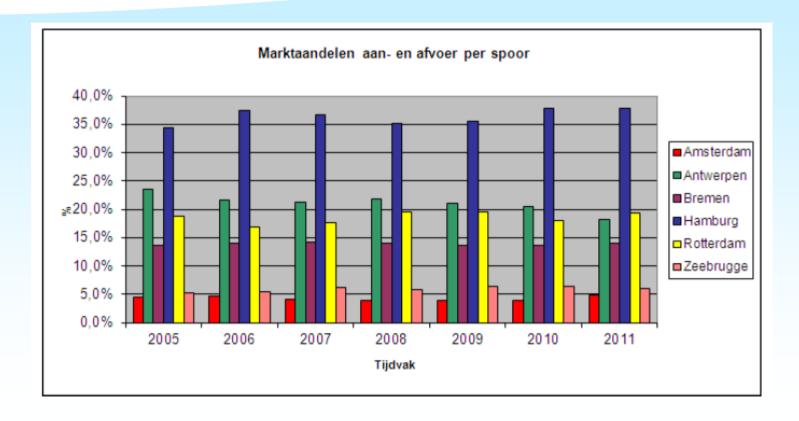


	Country	Total	Barge	Rail	Road
	TOTAL	164,803,000	105,171,000	18,485,000	41,147,000
1	Germany	69,267,000	49,050,00	13,266,000	6,950,000
2	Netherlands	54,388,000	26,009,000	2,231,000	26,148,000
3	Belgium	25,626,000	21,615,000	302,000	3,709,000
4	France	5,658,000	3,799,000	275,000	1,584,000
5	Italy	1,655,000	0	1,428,000	226,000

Small volumes to **Romania** (2.000 Barge, 3.000 Rail, 61.000 Road), **Serbia** (24.000 Barge) and **Ukraine** (22.000 Barge)

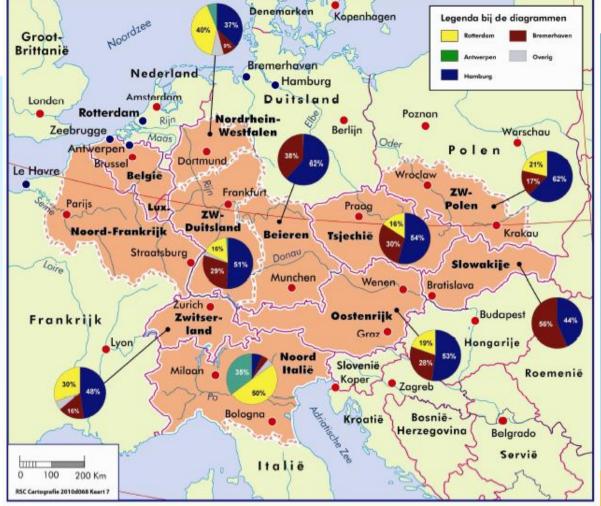
Hamburg le Havre range - marketshares







 Marketshares PoR hinterland on Rail, 2012



Marketshare & TEU's by rail from Port of Rotterdam (within, to, from and via Germany)



Italy: 50% = 188.000 TEU

Nordrhein Westfalen: 40% = 131.000 TEU

South-West Germany (Baden-Württemberg, Saarland, Hessen,

Rheinland Pfalz): 16% = 100.000 TEU

Switzerland: 30% = 61.000 TEU

Czech Republic: 16% = 58.000 TEU

Austria: 19% = 41.000 TEU

Poland: 21% = 21.000 TEU

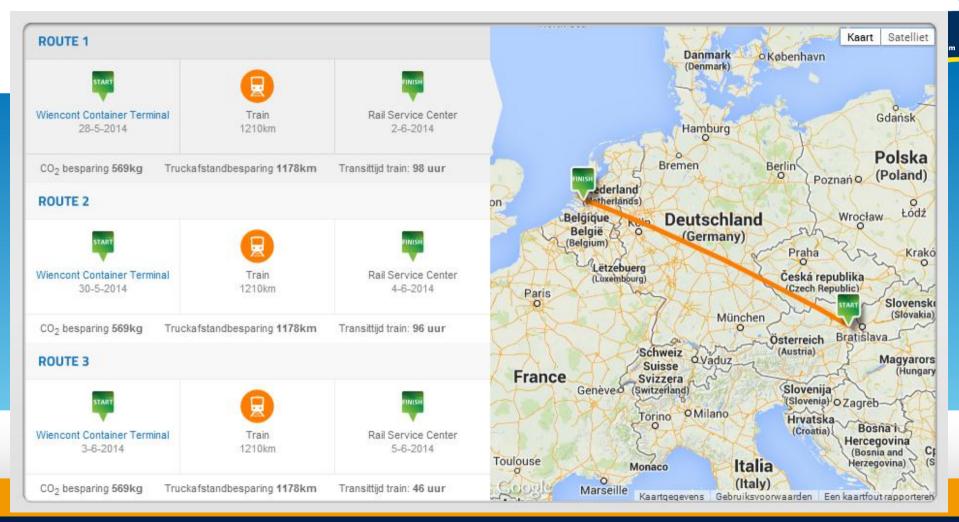
South-East Germany (Bavaria): 0% = 1.000 TEU

InlandLinks: best practice

- Online intermodal platform started in 2011 by PoR and VITO to stimulate and use intermodal transport
- Possibilities of information on the website:
 - Search for inland terminals with connection to Rotterdam;
 - Find an <u>intermodal route</u> between inland location and Rotterdam;
 - Find which shipping lines have empty containers available
- Facts & figures:
 - Members: > 65 terminals in Europe & > 12 shipping lines;
 - > 5.000 monthly visitors on the website.



www.inlandlinks.eu



Euro- Asia transport PoR view





- New Silkroute 11.000 km of rail China-Germany
- Follow developments with great interest (TRWC)
- Mainly competing with air transport (high value, time-sensitive commodities)
- Interesting for a niche market (small volume, goods that are not sensitive to temperature changes)
- How ensure return cargoes?
- Chong Qing office in Rotterdam



Thank you!



