

# European freight villages and their success factors







UNECE (WP24/SC.2) - Role of terminals and logistics centers for intermodal transport Geneva - 3<sup>rd</sup> November 2011

Dr. Thomas Nobel

### **Agenda**



- Freight Villages (FV) introduction
- European Experiences
- FVs in context of logistics trends and challenges
- Perspectives



# Freight Village (GVZ) Bremen





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#### **Definition FV**



Settlement of transport-oriented (independent)
 companies, logistics service providers and logistics intensive trade and production enterprises in a
 commercial area



 Freight Villages should contain an intermodal road/rail or inland waterway/road/rail terminal with open access to every potential user



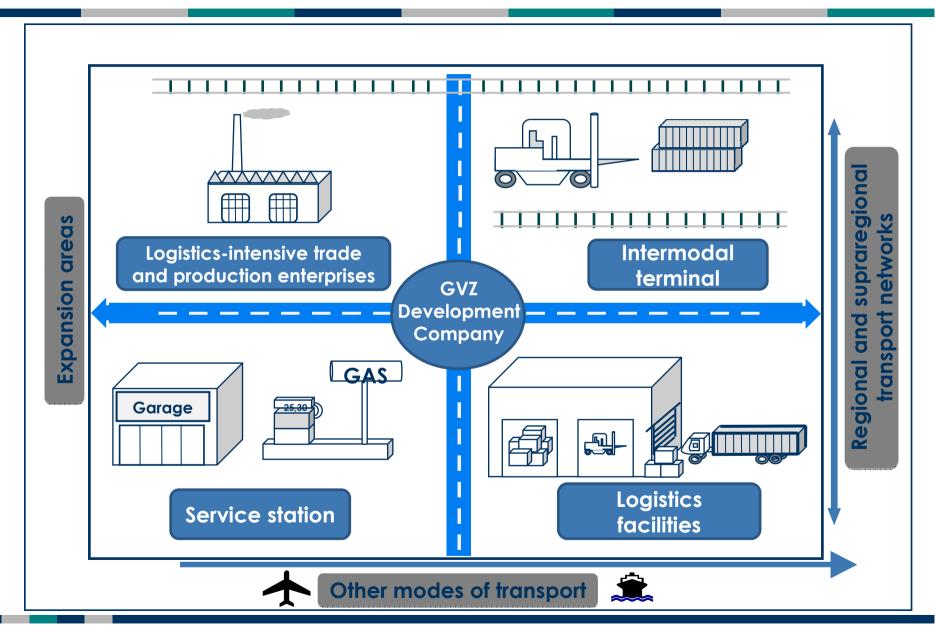
 In contrast to common commercial zones and to support synergy potentials, the establishment of suitable organizational structures (i.e. FV development company) is recommended. These institutions plan the development, moderate between stakeholders and represent the interests of companies in the FV





# Areas of operation of a FV





# Intermodal Terminal "Roland Umschlag"





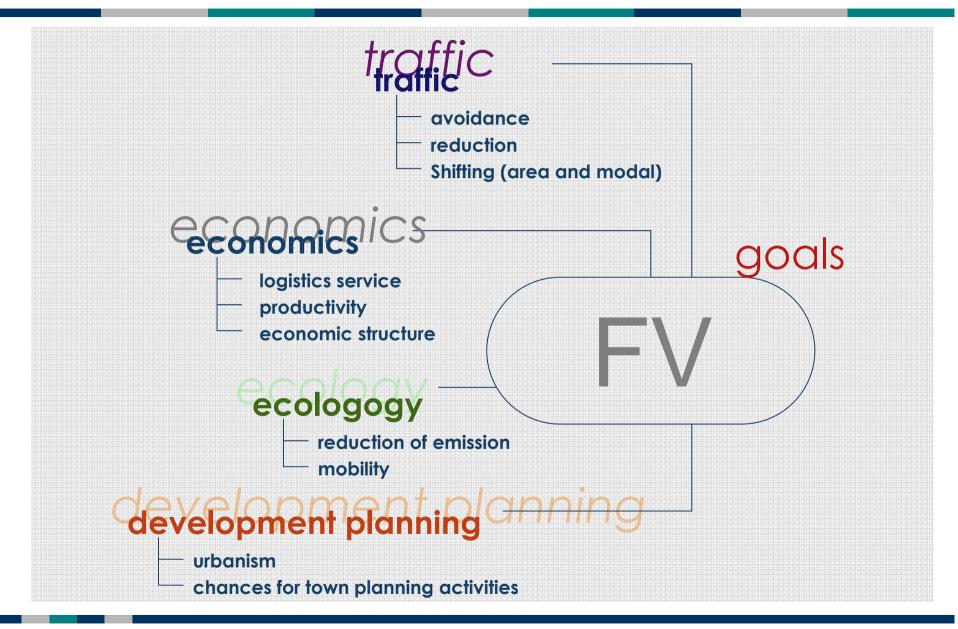






#### **FV Goals**

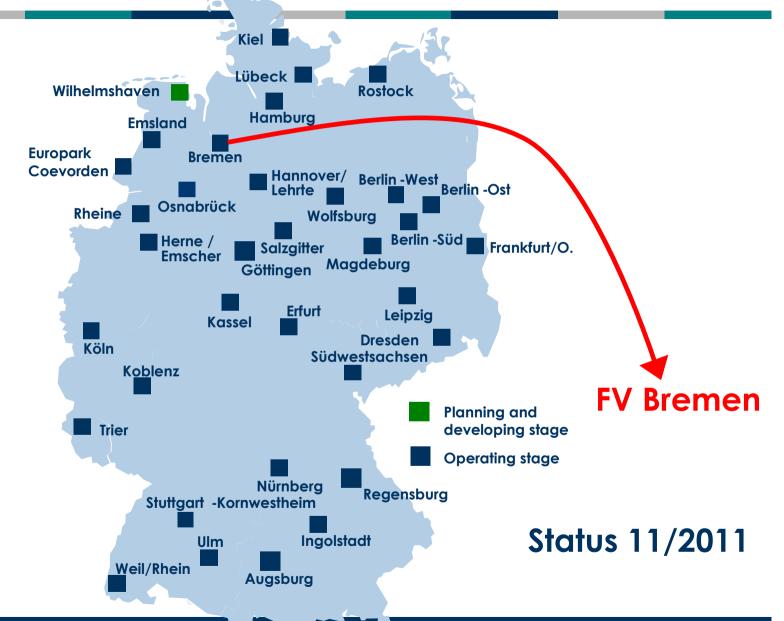




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#### **FV** locations





#### The FV Bremen – some facts and figures



- The FV Bremen has
  - direct road and rail access,
  - a combined transport terminal with a capacity of 230,000 loading units p.a.,
  - and only 3 km to the seaport of Bremen and
  - 6 km to the airport
- There are about 150 enterprises in the FV Bremen
- The current number of employees is about
   8.000 ++
- The FV Bremen contains 503 he gross and
   395 he net area

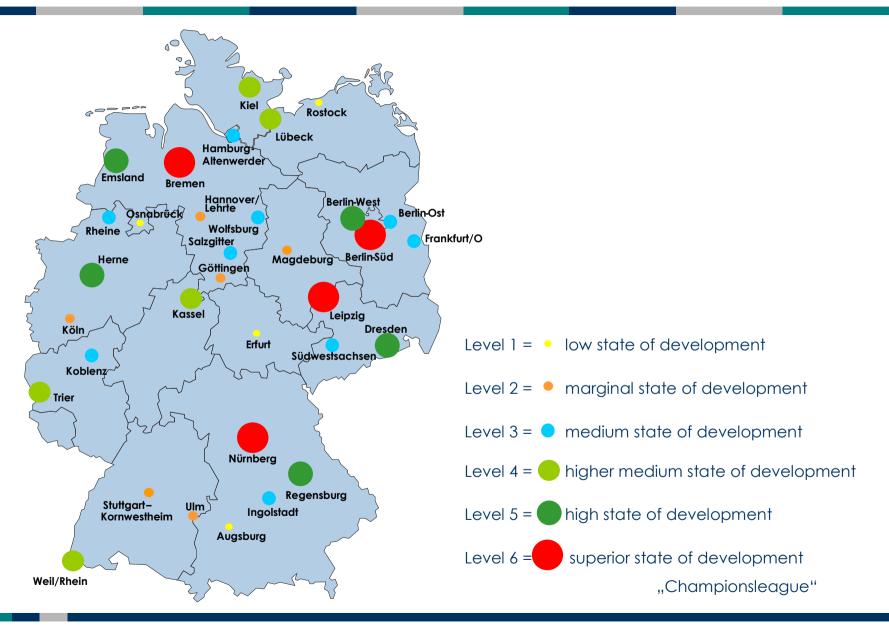






#### **National FV Ranking 2007/2008**





#### The main advantages (1)













**Exposed location** at the intersection of transport corridors, link between long-haul and last mile transportation







- Highly developed infrastructure, often trimodal
- **intermodality** increases commercial flexibility and investment security

#### The main advantages (2)



- Expansion areas
- High level awareness of the brand GVZ
- Further synergy effects through active cooperation of stakeholders (e.g. load consolidation)
- City/Urban Logistics
- Potential for major logistics settlements (for example, by large warehouse investors)
- Mix of industries shippers and logistics service providers











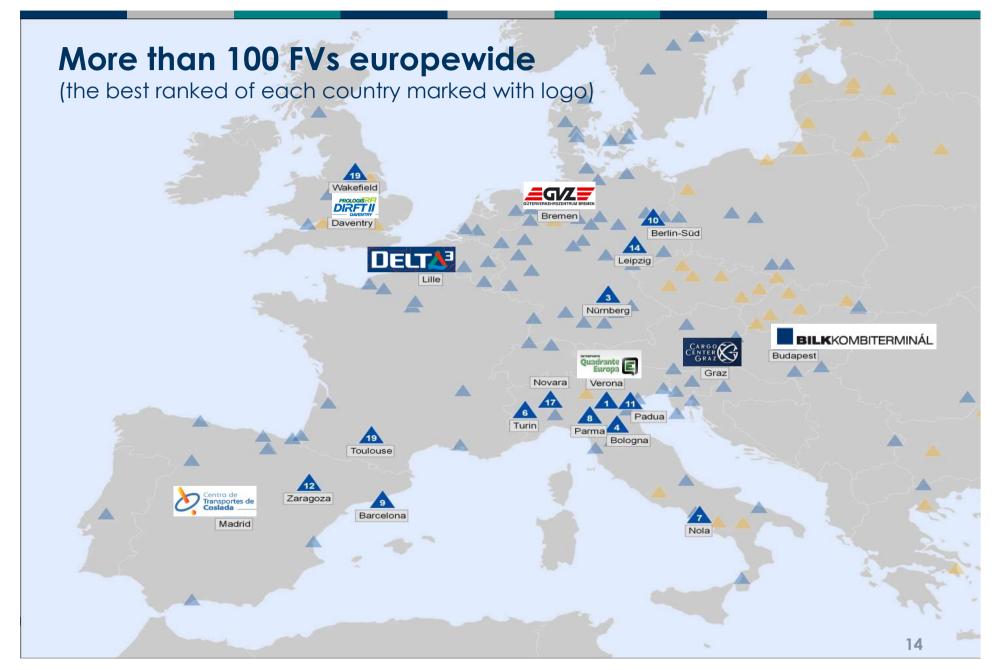
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# **European FV locations - Ranking TOP 20**





#### **Working definition**



To set the Freight Village locations apart from other industrial areas, the focus was put on two main criteria:

•intermodality of the area, which means the interface of at least two modes of transport, in general road and rail.

•role of the management company and the existing service structures.

### **European Ranking TOP 15**



- Methodology:
- ➤ 4 Cluster (covering 29 individual criteria):
- 1. Structure and state of development
- 2. Management
- 3. Mode of transport
- 4. SWOT

Position	Location	Performance
1	I - Interporto Verona	211
2	D - FV Bremen	209
3	D - FV Nuremberg	205
4	I - Interporto Bologna	202
5	E - Madrid CTC-Coslada	199
6	I - Interporto Torino	198
7	I - Interporto Nola Campano	195
8	I - Interporto Parma	190
9	E - ZAL Barcelona	189
10	D - FV Berlin South	188
11	I - Interporto Padova	187
12	E - Plaza Logistica Zaragoza	186
13	A - Cargo Center Graz	185
14	D - FV Leipzig	175
15	F - Delta 3 Lille	174

# Emphasis on the individual criteria



	Structure and State of Development	Factor	max. value	max. performance points
1	total area	2	3	6
4	area already brought to the market	3	3	9
5	expandability	4	3	12
7	enterprises settled	3	3	9
11	employees per ha	3	3	9
14	structure (centralised/ decentralised)	3	2	6

	Management	Factor	max. value	max. performance points
17	re-financing actitivities	5	3	15
19	level of service	6	3	18

	Mode of Transport	Factor	max. value	max. performance points
24	terminal capacity	3	3	9
25	capacity utilisation (loading unit)	3	3	9
26	capacity utilisation in %	3	3	9
27	terminal service	2	3	6

	SWOT	Factor	max. value	max. performance points
28	Strenghts / Opportunities	5	3	15
29	Weaknesses / Threats	2	3	6





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### Summary Benchmarking/Ranking (1)



The **German FVs and the Italian Interporti** belong to the leading locations in Europe and define the European **performance standards** due to the results of the analyses.

Alongside **Spain** belongs to the leading countries which established the FV idea successfully. FVs of these three countries hold the TOP 10 positions in Europe.

The **Interporto Verona** which is one of the most important locations of combined transport in Europe takes **position 1 in the ranking**.



### **Summary Benchmarking/Ranking (2)**



The **Freight Village locations Bremen and Nuremberg** (position 2 and 3) could establish and even extend their leading position in Germany compared to the FV ranking of 2008.





The very good rank of the German FVs is based predominantly on the relatively **very high number of employees**.

The reason for the good result of the Italian FV is **highly** qualified organisation structures.

Additionally, the **amount of combined transport in the Italian Interporti is very high** (gateway function)

# **Summary Benchmarking/Ranking (3)**



- Therefore the established locations are to be found in Western and Southern Europe.
- The establishment of the FV idea grows slowly in Eastern Europe. In this respect, e.g. Hungary takes a leading position.



#### **Agenda**





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# Trends "Green Logistics and Urban Logistics"





#### **Green Logistics**

- FV-Net functions as the core net of combined transport e.g. in Germany (maritime und continental)
- Shippers request sustainability
- Climate change mitigation and adaption measures, e.g. buildings, vehicles, organization

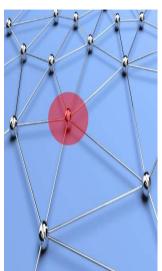
#### **Urban Logistics**

- Avoiding traffic in inner city areas through load consolidation – cross docking
- Reducing CO<sub>2</sub> and noise **emissions**
- Reducing congestion



# Trends "Transport safety and Multimodality"





#### **Transport Safety and Security**

- Emergency concepts for FVs (Projekt PreparedNET)
- "Secure Infrastructures"

#### Multimodality

- FV as Hinterland-Hubs near ports, facing increasing sea freight volumes
- FV: at least two modes of transport available, often trimodal





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#### **Perspectives**

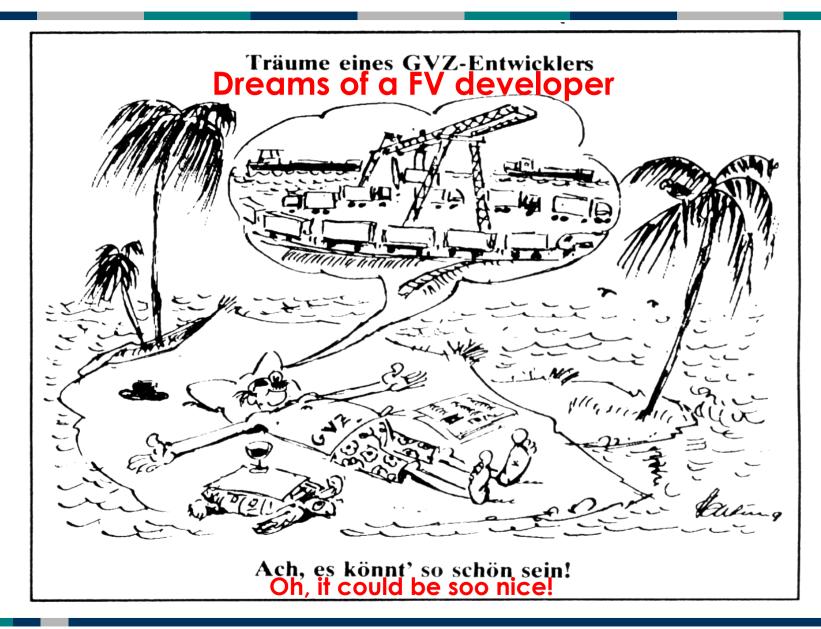


- The FV concept has been extended Europe-wide and will be continued in the upcoming years.
- Freight Villages are powerful nodes, and agree with the logistics trends Globalization, Green Logistics or Transport Safety/Security
- Increase of container traffic in Germany/Europe and worldwide can push intermodal transport solutions (seaports hinterland) → EU Projects









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