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Recommendations and standards:**Other deliverables for noting****White Paper on the technical applications of Blockchain to
United Nations Centre for Trade Facilitation and Electronic
Business (UN/CEFACT) deliverables***Summary*

Blockchain applications are providing new ways of exchanging data in a secure manner and may change the way information is shared in the future. This White Paper explores the strengths and necessary evolutions of standards developed by the United Nations Centre for Trade Facilitation and Electronic Business (UN/CEFACT) in order to respond to this and other new technologies. Two major topics are underlined in this text. First, that UN/CEFACT semantic standards enable blockchain technology to reach its full potential. Second, that information will likely be spread across multiple blockchain ledgers, so it will be necessary to develop guidance on the interoperability issues between ledgers.

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I. Introduction

1. The international supply chain is characterized by flows of goods and related data. These are aligned with the movement of associated funds which reflect the transactional nature of supply chains. Typically, this movement of funds is linked to specific events in the supply chain and takes place electronically, thus making it well suited to the application of blockchain technology. Goods flow from exporter to importer in return for funds that flow in the reverse direction. The flow of goods and funds is supported by a bidirectional flow of data such as invoices, shipping notices, bills of lading, certificates of origin and import/export declarations lodged with regulatory authorities.

2. The three flows described above, of goods, data and money, are supplemented by a layer of trust. Trust, or a lack of trust, impacts almost every action and data exchange in international trade, including trust in the:

- Provenance and authenticity of goods;
- Stated value of goods for the purposes of insurance, duties, and payment;
- Promises to pay;
- Protection of goods during shipping (i.e. integrity of packaging, vehicle and container conditions, etc.);
- Integrity of information that is used by regulatory authorities for the risk assessments which determine inspections and clearances; and
- Traders and service providers involved in a trade transaction.

3. This layer of trust between economic operators determines which technologies are needed to achieve a desired level of reliability in electronic exchanges. Where high levels of trust exist between partners, authentication methods with lower levels of reliability are appropriate. Where such trust has not been established between trading partners, authentication with higher levels of reliability are necessary¹. This “layer of trust” is still heavily supported by paper documents, manual signatures, insurance premiums, escrow funds and other trusted third-party services.

4. Blockchain is a type of Distributed Ledger Technology (DLT). Both DLT and blockchains have the potential to deliver significant improvements and automation in this layer of trust. For the rest of this paper we will refer only to blockchain with the understanding that it is a DLT and some other DLTs can provide similar benefits.

5. Blockchain provides authentication methods with very high levels of reliability and thus has the potential to deliver significant improvements to the trustworthiness of data exchanges.

6. As the focal point for trade facilitation and electronic business standards in the United Nations system, UN/CEFACT needs to ask itself how this new technology impacts its work and whether there are any new technical specifications that it should develop to maximize this technology’s value to the UN/CEFACT constituency. This paper seeks to answer these questions.

¹ See UNECE Recommendation 14 “*Authentication of Trade Documents*” ECE /TRADE/C/CEFACT/2014/6, available as of January 2019 at: http://www.unece.org/fileadmin/DAM/cefact/recommendations/rec14/ECE_TRADE_C_CEFACT_2014_6E_Rec14.pdf

7. Although this paper is primarily focused on blockchain, it is important to note that blockchain is not alone in its potential to have a disruptive impact on the supply chain and society. Other disruptive technologies include:

- The rise of e-commerce platforms and cloud-hosted solutions which are transforming the way organizations do business;
- The Internet of Things (IoT), which promises a vastly richer flow of granular data for tracking consignments and containers through conveyances, ports, and warehouses; and
- Technologies under development such as the semantic web, which offer powerful new ways to understand and access data.

8. Therefore, this paper will also position blockchain within the broader context of other new technologies that have an enormous potential to improve supply chain efficiency and integrity.

9. This analysis has resulted in five specific suggestions for UN/CEFACT work to support the use of these new technologies. These suggestions build upon existing high-quality work such as the UN/CEFACT Core Component Library (CCL) and process models.

10. The project team suggests:

- Investigating the development of a reference architecture so that all specifications and new technologies can be understood as constituent parts of a consistent whole.
- Reviewing UN/CEFACT process models to allow the use of blockchain smart contracts (and other technologies using defined processes) to record key events and the resulting changes in the status or state of an entity such as the approval of an invoice or the release of consignments by a customs authority. This will require process models that are more granular and where the different statuses or states of key entities are defined. In other words, process models that focus on the state life cycles of key resources in the supply chain such as consignments and containers as well as other key entities such as contracts and payments.
- Performing a gap analysis to define what is needed to have an inter-ledger (i.e. inter-blockchain) interoperability framework for supply chains that establishes cross-ledger trust in the face of the inevitability of a plethora of blockchain solutions.
- Performing a gap analysis to define what is needed to provide supply chains with a standard way to discover and consume data regardless of which platform hosts information about a resource. This must take into account that cloud-based platforms will be the source of many truths and facts about supply-chain entities such as parties, consignments and containers.
- Relying on a semantic framework that releases new value from existing UN/CEFACT work products such as the Core Components Library (CCL). With the UN/CEFACT CCL, supply chains will have tools to process the faster and bigger stream of transactions and granular data that are being generated by platforms, the IoT and blockchains. The working group further suggests that UN/CEFACT explore the use of ontologies based on the CCL.

11. As more platforms produce more data that must be understood by more parties, the value of UN/CEFACT semantics will only increase. There are exciting opportunities offered by blockchains and related technologies, and the ongoing work of UN/CEFACT is to deliver new technical specifications that will release new value by supporting supply chain interoperability, efficiency and integrity.

II. Purpose and scope

12. UN/CEFACT standards such as the UN/EDIFACT directories have successfully supported trade facilitation and supply chain automation since the late 1980s. As new technologies such as XML emerged in the early 2000s, UN/CEFACT kept pace by releasing new specifications such as the CCL and its Extensible Marked-up Language Naming & Design Rules (XML NDR). At the same time, the last few years have witnessed an unprecedented rate of technological change with the emergence of new technologies such as cloud platforms, the Internet of things, blockchain, advanced cryptography and artificial intelligence.

13. This poses two questions for UN/CEFACT:

- What opportunities do these recent technologies present for improving e-business, trade facilitation and the international supply chain?
- What is the impact on existing UN/CEFACT standards and what gaps could be usefully addressed by new UN/CEFACT outputs?

14. A summary of initial replies to these questions can be found in the *White Paper Overview of Blockchain for Trade*².

15. This paper is focused on blockchain in order to create a single architectural vision that positions blockchain within a future environment for supply chain automation that makes the best use of technology.

16. At its heart, blockchain is a cryptographic protocol that allows separate parties to have a shared level of trust in transaction records and the status of data because the ledger cannot be easily tampered with (i.e. once data is written it cannot be changed). This trustworthiness is created by a combination of factors including the cryptography used in a blockchain, its consensus/validation mechanism and its nature as a distributed decentralized database network.

17. If you are not familiar with blockchain technology yet, the *White Paper Overview of Blockchain for Trade* provides the basis. The terminology used in blockchain, and in this document (as well as related technologies such as Internet of Things) is explained in Annex II.

18. Broadly speaking, blockchain technology can be used for five things, or a combination of them³:

- A cryptocurrency platform, the best known of which is Bitcoin;
- A smart-contract platform, such as Ethereum, leveraging its immutable write-once nature;
- An electronic notary guaranteeing the content and, optionally, the time of issuance of electronically recorded data; and/or
- A decentralized database network.

19. A fifth aspect is a process coordinator, leveraging a combination of attributes, including its addressing techniques (public/private key), smart contracts, distributed nature and immutability.

² See UN/CEFACT 24th Plenary document ECE/TRADE/C/CEFACT/2018/9. The updated 25th session document (ECE/TRADE/C/CEFACT/2019/9) will be published in 2019.

³ This is explored further in the *White Paper Overview of Blockchain for Trade*. Ibid.

20. In this context, there are two types of blockchain implementations⁴:
- Public blockchain ledgers, in which any party can host a complete copy of the ledger and participate in transactions and verifications. The two largest and best known public ledgers are Bitcoin (cryptocurrency) and Ethereum (focused on smart contracts).
 - Private or “permissioned” ledgers, in which a single party or a consortium hosts the platform, sets the rules and explicitly grants permissions for other parties to act as nodes and/or perform transactions (transactions which may, depending upon a private ledger’s rules, be open in whole or part to the public for execution or reading).
21. Since the core business of UN/CEFACT is to develop standards to support trade facilitation and supply chain automation, this paper’s focus will be on the smart contract, electronic notary and decentralized process coordination features of blockchain rather than cryptocurrencies. Similarly, although blockchain has wide application in sectors such as digital intellectual property rights, digital voting, digital record keeping, and so on, the focus will remain on its use within supply chains.
22. A useful analogy here is that public ledgers are like the Internet while permissioned ledgers are closer to corporate intranets. In terms of governance, public blockchain networks are governed by rules in the network’s code while private (permissioned) ones are governed by their constitutions. There are clear value and use cases for each, and this paper will discuss both.
23. Given the high interest and potential value in blockchain technology, it is not surprising that there are already, globally, a significant number of projects focused on, or impacting in some way, the supply chain. These include shipping information platforms which support carriers, container logistics, port authorities (and port community systems), goods provenance (traceability), location, warehousing, etc. Most are permissioned ledger implementations. As with any promising new technology that has a rush of commercial implementations, some will fail and there is likely to be a growth phase followed by some consolidation. Nevertheless, technical limitations as well as commercial and political pressures will ensure that there will never be just one blockchain supporting the entire international supply chain. Even a single consignment is likely to touch multiple blockchain ledgers during its journey from exporter to importer. Therefore, just as UN/CEFACT has always focused on supporting interoperability between systems, the key technical focus for this paper is on supporting inter-ledger interoperability.

III. Related technologies

A. The rise of platforms

24. A platform-enabled website is a platform that offers private/public access via Hyper Text Transfer Protocol (Secure) (HTTP(S)) or similar protocols which allow external Application Programming Interfaces (APIs) to offer additional functionality or to access data on-demand. This means that developers can write applications that run on the platform (located on the cloud), or use services provided from the platform, or both. In pure business terms it refers to a mechanism for providing access to specific features or data on the website in order to support business services and processes, which are developed by user companies or third-party businesses. Shared platforms allow for innovation at the platform level, allowing work to be done once which benefits many. This has allowed business models to

⁴ Ibid.

emerge that eliminate intermediaries, i.e. create disintermediation, and create new efficiencies, disrupting the markets for intermediary services and lowering costs. A classic example of this disintermediation is the market for travel agency services.

25. However, at least as important, is the trend of established businesses such as carriers and couriers to provide APIs that allow their services to be seamlessly plugged into the systems of other businesses. The transition from desktop business applications such as small business accounting packages to cloud-hosted platforms is also a notable trend.

26. The rise of e-commerce platforms has some profound impacts on electronic data interchange. Among these impacts are the following:

- The use of platforms as intermediaries, instead of trying to exchange business-to-business messages between millions of individual businesses. In this context integration can be achieved simply by using UN/CEFACT semantic-based APIs to connect a few platform applications, as long as the standardized data or full set of information can be provided with the single API. Normally, a private API and messaging can still be used to exchange sensitive information across businesses or business functions over peer-to-peer connections, but public information can be made available via open APIs.
- The aggregation paradigm is shifting from centralized Electronic Data Interface (EDI) hubs that connect different parties—often on a semi-monopoly basis because buyers dictate which hub must be used—to platforms where the sellers and buyers use their own platforms and those platforms exchange data between one another. This means that sellers no longer need to deal with connecting to multiple hubs. It also allows them to take advantage of services on their platform that can analyse/use the data being exchanged.
- The implementation of discoverable data. This can be created when platform APIs offer real-time access to resources (e.g. invoices, consignments, containers, etc.) that they host by using simple web Uniform Resource Locators (URLs, i.e. web locations). They can also emit events when a resource changes state (e.g. a container becomes “sealed” or “delivered” or an invoice becomes “paid”). What this means is that rather than exchanging large complex data structures such as EDI messages, platforms can publish links to their resources and individuals can subscribe to receive the state changes which they find of interest. For example, the Bureau International des Containers (BIC) maintains a register of all sea containers, their characteristics and ownership. Using this technology any party who receives the BIC code for a container could then find (discover) the data on the container maintained by BIC without knowing in advance where it is located.

27. There are some business risks with platforms:

- Platform operators may incorporate selected functionalities or services provided by themselves into the platform itself, which would prevent others from innovating in those areas on that platform and would create an incentive to drive innovations off-platform. This is less of an issue with platforms that are decentralized or are operated in an open way by regulators rather than commercial interests.
- As platform adoption approaches market saturation (meaning most of the market uses the same platform), the dysfunctions associated with monopolies or when there are just a few firms, oligopolies come into play with fewer incentives to innovate, improve services and lower costs. In addition, network effects (the value provided to the community by additional users) diminish and zero-sum gains become the main economic drivers. This situation naturally drives platforms to exploit asymmetric information advantages, such as surveillance-based business models, and replace their

emphasis on innovation and collaboration with an emphasis on cost reduction, even at the expense of customers; a lack of credible alternatives for customers would mean that the platform has less need to be concerned with their satisfaction.

- APIs provide the structure and choreography of exchanges, but the data requirements still need to be well defined to ensure mutual comprehension—and the more APIs with different data definitions are used, the more complex systems become. The semantic work of UN/CEFACT, particularly at the data level, can clearly help overcome this risk.

28. In general, the consequence of the risks described above are new spin-off platforms that attract customers away from more established platforms. To prevent this, platforms sometimes implement lock-in strategies that increase the cost and difficulty of transferring to alternate platforms.

B. The Internet of Things

29. The Internet of Things (IoT) describes a network of sensors or smart devices that are connected to the Internet and generate a stream of data. Blockchain-based applications may use data generated by IoT devices, as well as other integration sources for processing by smart contracts. For example, sensors in containers and in ships, ports and railway infrastructure could be used to track container movements and then this information could trigger actions based on previously agreed smart contracts.

30. IoT data feeds are generally owned by infrastructure operators, value-added service providers, or specific platforms, and their availability is already being used as a source of differentiation and competitive advantage between platforms. This data is often made available through platform APIs or using message-based approaches. The impact on international trade and blockchain applications will be a significant increase in the volume and timeliness of supply chain data.

IV. Risks and opportunities

A. A plethora of ledgers

31. An increasing number of individual corporations, government agencies, and industry consortia are recognizing the value of blockchain technology beyond cryptocurrencies and are building platforms that intersect in some way with the international supply chain. Some are focused on transport logistics, others on trade financing, others on goods provenance (traceability). Some are international, and some are local or regional. As with any new technology there is likely to be a surge of initiatives followed by some market consolidation. Nevertheless, the eventual landscape will be characterized by a plethora of different ledgers with different characteristics including different transaction speeds and levels of trustworthiness. As a result, data about a single consignment is likely to be provided to or obtained from several different blockchain ledgers.

32. Possible examples of related data being recorded on different blockchain ledgers include the following:

- The commercial invoice may be recorded on financial industry ledgers focused on trade financing and insurance;
- Consignment and shipping data may be recorded on ledgers run by freight forwarders and couriers;

- Container logistics information and bills of lading may be recorded on ledgers run by carriers and/or port authorities; or
- Permits and declarations may be recorded on ledgers run by national regulators.

33. Blockchain technology does not resolve the semantic interoperability problem; this is where UN/CEFACT standards can assist. Also, different blockchains are far from equal in terms of the level of reliability that participants can expect from them. A permissioned ledger run by a single corporate entity with very or relatively few nodes will have much less resistance against hacker attacks than a public ledger, a permissioned ledger with thousands of nodes, or a large multi-party permissioned inter-ledger operated by multiple entities.

34. At the same time, the implementation of blockchains, together with other technologies such as the IoT and cloud platforms, is enabling both the gathering of data which was difficult to obtain in the past (such as container locations and temperatures) and the creation of increasing amounts of digital data which needs to be shared across supply-chain participants.

35. Within the scope of this document, the opportunities identified for UN/CEFACT are:

- To ensure that its semantic and business process modelling standards are fit for purpose in blockchain environments (which they appear to be) and especially in the UN/CEFACT Reference Data Models, and
- To identify what needs to be done to ensure the most efficient and effective use of blockchain technology by supply chains and all their participants, including government authorities.

B. A profusion of platforms

36. There is likely to be some overlap between the scope of a platform and the scope of a blockchain ledger. In some cases, there could be a 1:1 relationship where a given platform is also the host of a single permissioned ledger. Some platforms won't use blockchain at all, others will interact with multiple blockchain ledgers and still others may share a blockchain ledger. A potential use case could be a national platform hosting approved certificates of origin which participates in a multi-country blockchain ledger created through multilateral arrangements and in which multiple national platforms handling certificates of origin each host a node.

37. In general, while blockchain ledgers are intended to provide a certain level of reliability, platforms support the flow of data. As discussed in the previous section on the rise of platforms, they can provide data, which in some cases is authoritative, about a resource such as a consignment or a container. In a few rare cases, a single platform might hold all the authoritative data about a single consignment and its related data (commercial and logistical). In that case, the problem of discovering all related information about a consignment would be simply a case of querying the single platform. However, this is most likely to be the exception rather than the rule. Therefore, the interoperability challenge includes a discovery problem—given an identifier of an entity (e.g. a container or consignment number), how to locate the detailed information about it?

38. There is an opportunity for UN/CEFACT to identify what needs to be done to ensure that all supply-chain participants can locate the data that they need and that they are entitled to access about a given transaction, even if the data is scattered across different platforms and blockchains. Such a resource discovery protocol, allowing supply chain participants to discover the detailed data about a resource given its identifier, would allow a profusion of platforms to work like a virtual single global platform. Each transaction on the chain usually contains only the hash of the actual data and a minimal amount of metadata about the document or transition state. With clear semantics in the metadata, parties could discover

data of interest in other ledgers by identifying links to data and traversing them to obtain appropriate access.

C. A torrent of data

39. While traditional structured document exchanges of invoices, bills of lading, declarations, etc. will remain a critical part of the data landscape, the rise of platforms and IoT will bring an additional stream of more granular data such as the events in the lifecycle of a consignment or container or conveyance. This granular data might be discovered by following a link in a blockchain, or by following the identifier of a resource in a document. Whatever the discovery mechanism used, actually making sense of the transactions or data streams from different platforms, different blockchain networks and different IoT applications will remain a challenge if they present the same information (semantic concepts) differently.

40. This is an opportunity for UN/CEFACT to leverage its existing semantic standards such as the Core Component Library (CCL).

V. Putting it all in context

41. Technologies such as blockchains, IoT and platforms can each, independently, contribute to increased supply chain efficiency. At the same time, if they were to work together in a standards-based framework, the sum would be much greater than the parts. In this context, it could be very useful to develop a conceptual model of the international supply chain that shows the role of each technology within the broader map of stakeholders, services, and standards. Such a model would work equally well for domestic supply chains, which are just a simpler subset of the international supply chain.

A. A conceptual model for trade technologies

42. The diagram in Figure 1 shows a draft conceptual model of the international supply chain with relevant technologies. Importers and exporters often facilitate the flow of goods, funds and data, as well as supporting the creation of the needed level of reliability by using a variety of service providers and third parties. Overlaying blockchain and other emerging technologies on the model can show the relationship with the proposed UN/CEFACT specifications suggested later in this paper. Some other observations related to this diagram are as follows:

- All parties in this example use one or more platforms to conduct their business. This may be a single organization-level internal platform, e.g. a corporate Enterprise Resource Planning (ERP) system, but increasingly will be cloud-hosted web platforms for most participants.
- Platforms may use IoT data sources and APIs to improve the information flow;
- Platforms may use private blockchain ledgers to improve (i) scalability by reducing the size of the ledger the computations are faster; (ii) confidentiality by requiring authentication, not even the metadata is public, and (iii) security with authentication, role-based access allows finer-grained controls. An inter-ledger framework, eventually prepared by UN/CEFACT, could provide a greater level of trustworthiness between platforms.

- A resource discovery framework, eventually prepared by UN/CEFACT, could provide a means to locate the authoritative data source for a resource based on its identifier.
- UN/CEFACT standards such as the CCL provide semantic anchors to facilitate data exchange.

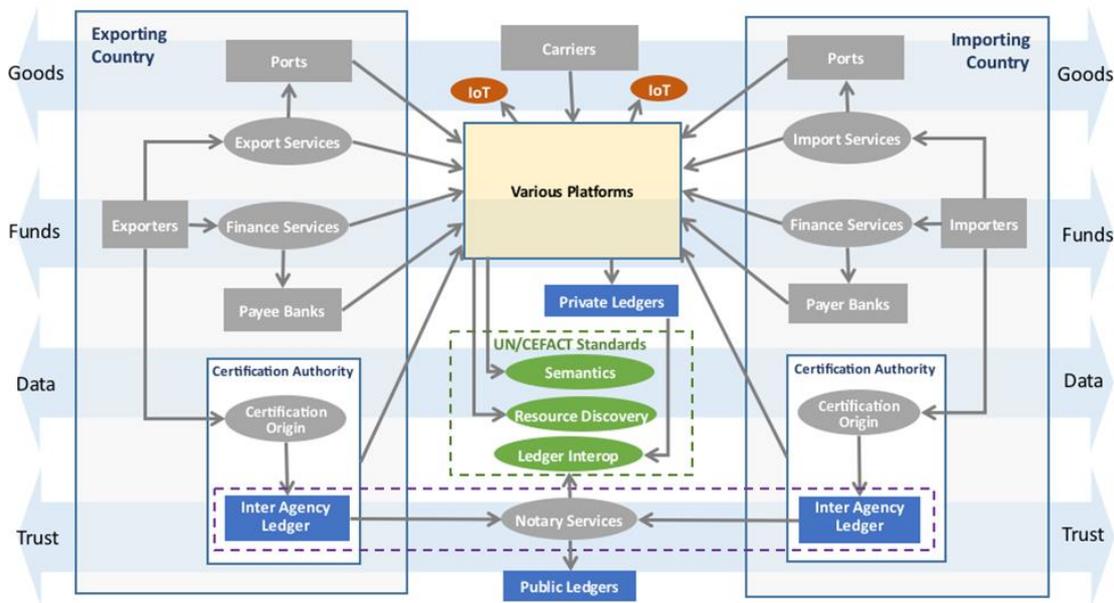


Figure 1: Draft Conceptual Model for ICT Trade Technologies

43. Arrows between boxes/ovals in the diagram represent dependency relationships so should be read as “uses” or “depends on”. They do not represent flows of information which are between various platforms and ledgers.

44. Multiple platforms exist to address different needs in the trade and transport sectors, and will continue to evolve through innovation in IoT, AI and other emerging technologies.

45. Regulators or authorities in each country play a special role in the network as they provide a unique point of convergence for data in their respective jurisdictions.

- Data is often being integrated from multiple sources ranging from traditional document-based data sources to more detailed digital-data entries and can come in high volumes and can be delivered in real time.
- Authorities are unlikely to surrender control of their information and processes by conducting regulatory business on a shared platform outside their jurisdiction. They will undoubtedly maintain independent systems but find new ways to verify and appropriately share data with other countries.

46. All of the above underlines the growing complexity and multiplication of systems and data that traders and authorities will need to deal with in the near and long-term future.

47. Standards-based semantic models could facilitate this widening network of data exchange around trade transactions and support traders as they look for flexible integration across a diversity of platforms, including diverse blockchain-based applications.

48. A complete example of a possible blockchain trade scenario is presented in Annex I.

VI. Suggested way forward for UN/CEFACT

49. Based on the opportunities identified and described above, there are some clear gaps that UN/CEFACT is uniquely positioned to fill. The project team suggests that UN/CEFACT work with national delegations and its experts to establish working groups to develop the following new technical specifications.

A. A UN/CEFACT Architecture Reference Model

50. Just as UN/CEFACT semantic standards are mapped to UN/EDIFACT and XML, UN/CEFACT semantics will eventually need to be mapped to newer technologies such as blockchain, big data, and web platform APIs. Also, as data flows become more granular, it will be increasingly important to model the detailed semantics of processes as well as data.

51. These drivers will lead to a number of new technical specifications and related semantic work. In order to have these specifications understood as parts of a consistent, bigger picture, it is suggested that a reference architecture specification be developed that shows how all the technical specifications work together.

B. Process modelling in support of smart contracts

52. Significant economic commitments between agents may be associated with specific events in the lifecycle of a resource. Possible examples include the following:

- An invoice transition from “received” to “approved” may trigger the release of low-cost trade financing for small suppliers;
- A consignment transition from “landed” to “cleared” represents the release of goods by a regulatory authority; or
- A shipment resource that transitions from being in the possession of agent X to agent Y when containers are sealed and loaded under a bill of lading.

53. If these events can be notarized as smart contracts in a trusted blockchain ledger, then there is a unique opportunity to improve and automate the creation of trustworthy information within the supply chain. This only works if there is a clear, shared understanding of the meaning of each state transition, including the triggering conditions.

54. Therefore, a review is suggested of the existing UN/CEFACT Modelling Methodologies and standards (Business Requirement Specifications and Requirement Specification Mappings) to identify what modifications would be needed to support blockchain and smart-contract based applications.

C. Inter-Ledger interoperability framework

55. As more and more applications anchor their transactions into various private and public blockchain ledgers, there will be an increasing need for a means to discover and integrate transactions across blockchains.

56. Also, as discussed earlier, each node on a blockchain has a complete copy of the ledger. Specific ledgers, and the nodes that verify their transactions, will typically exist for a specific geographic or industry segment which would imply different blockchain solutions. But if a specific international consignment touches a dozen different ledgers, it will be impractical for a party that wishes to verify the transactions to host a dozen different nodes.

A common inter-ledger notary protocol would allow authorized parties to verify transactions irrespective of which ledger they are created on.

57. Therefore, the project team suggests the establishment of a technical working group to review existing work by standards organizations to identify if there is a need to collaborate with them on a possible framework for inter-ledger interoperability specifications that would define:

- Standards for on-chain metadata;
- Standards for inter-ledger notarization.

58. This specification will most likely build upon, and not duplicate, existing specifications such as Hyperledger chaincode, Ethereum Solidity code, and multihash, etc.

D. Resource discovery framework

59. Resources, such as invoices, consignments, certificates of origin, containers, etc. are increasingly hosted on online platforms. This means that the source of truth about supply chain entities will be online and discoverable - vastly increasing supply chain transparency. At the same time, even for a single international consignment, these truths (information resources) will exist on many different platforms. It is impractical to expect every authorized party to be a registered member or customer of every platform that holds some relevant data. However, it could be possible, given the identifier of a resource, to develop a consistent means to discover where it is hosted and be granted access to appropriate data. If this were done, then the disparate web of platforms could work as one.

60. As a result, it is suggested that UN/CEFACT develop a specification that bridges independent platforms to discover resource data regardless of where it is stored. Basic requirements for this specification would include the ability to:

- Resolve the identity of parties, platforms and other agents participating in trade-related activities using identity providers from all jurisdictions and sectors;
- Access current and authoritative information about the public keys of participants to enable secure and direct interaction and communications; and
- Support a diversity of entity types (e.g. businesses, jurisdictions, platforms, containers) including high volume entity types (e.g. consignments).

61. This specification should build upon, and not duplicate, existing, relevant technical elements from existing specifications.

E. Trade data semantics framework

62. After all the technological wizardry, organizations in the supply chain still must be able to make sense of the data that is discovered/exchanged by various platforms, ledgers, or even network connected sensors. However, as described in the chapter on the rise of platforms, the landscape is changing from centralized models to peer-to-peer exchanges where platforms are the natural aggregators. The traditional document-centric transaction is being complemented/enriched by a fast-moving stream of events about all the resources in the supply chain.

63. In this context, there is an opportunity to increase the value of UN/CEFACT semantic standards through a technology where:

- UN/CEFACT explores the use of ontologies based on the CCL and whether this approach may be better adapted to the use of blockchain technologies;
- Communities of interest (e.g. fast-moving consumer goods in a country) can overlay the core UN/CEFACT semantics with an industry or geography-specific framework that effectively says “this is how we use the UN/CEFACT standards in our context”; or
- Platform operators can release semantic frameworks that map their interfaces to UN/CEFACT standards.

64. As a result of the above, runtime tools called inferencing technology, for a particular business in an industry sector that uses a specific platform, could overlay all three semantic frameworks (business, industry sector and platform) to consistently use and create UN/CEFACT standard data from any platform that meets their industry or geography-specific needs.

F. Legal and Regulatory Framework

65. Successful implementation of blockchain-based trade facilitation—supported by other technologies like the Internet of Things etc. (as described in Part III, Section B)—critically depends on sound legal and regulatory provisions within legal frameworks that are suitably enhanced or aligned in each jurisdiction.

66. These provisions should include, but are not limited to, the following:

- Recognition of records in blockchains in courts of law;
- Cross-border (cross-jurisdiction) boundary, and dispute resolution;
- Data capture, storage, ownership, sharing and security provisions;
- Minimum standards for certification or compliance; and
- Registration of blockchains

67. UN/CEFACT may facilitate the process by providing suggested generic clauses or provisions to be incorporated in Acts and Regulations, which can be suitably tailored or customized by each jurisdiction.

G. Blockchain application data needs

68. There is an immediate need to work with blockchain application developers to identify data that requires definition which is not covered by current UN/CEFACT standards—in particular the CCL—and to develop related Business Requirement Specifications and core components to cover that gap. Specifically, there is a requirement (from within a business document or transaction) to reference one or many data located in a particular blockchain—out of many possible blockchains.

69. This review should also look at any new needs created by off-the-chain data used in blockchain applications. Most data will not be kept on a blockchain; rather, it will be referenced (i.e. pointed to) and combined with a hash for data verification and perhaps a time stamp. There may also be a requirement to describe various metadata, and the cryptographic protocols used for referencing them, in business documents (e.g. hashing algorithms, key distribution, cryptographic signatures and encryption schemes).

70. At the same time, this blockchain capacity will result in an exponential growth in systems that reference data which has been generated by diverse sources and which may be

external to that system and its owners—resulting in either high costs for harmonization or high error rates as data is used that is based on different definitions. In conclusion, there is an urgent need to look at not just blockchain data but, perhaps even more importantly, the data used by blockchain-based applications—especially in areas like trade that are horizontal and use data from almost all sectors of economic activity. As a result, it is suggested that UN/CEFACT consult and engage with technical standard bodies to review existing technical standards to see what might be relevant for developing trade facilitation applications using blockchain.

Annex I: Making it real with a hypothetical example

1. As an aid to understanding the conceptual model and the positioning of new technologies and UN/CEFACT standards, below in Figure 1 is a hypothetical end-to-end story of a consignment of wine from an Australian exporter to a Chinese importer. Entity names are fictional and not intended to represent any real organizations.

2. This example is fictional but nevertheless entirely feasible. The key difference between this future-state vision and the current-state reality is that each authorized party has direct access to the single source of truth about each entity (party, invoice, consignment, container, etc.) and that all key data is notarized and independently verifiable in a blockchain ledger with a high level of reliability.

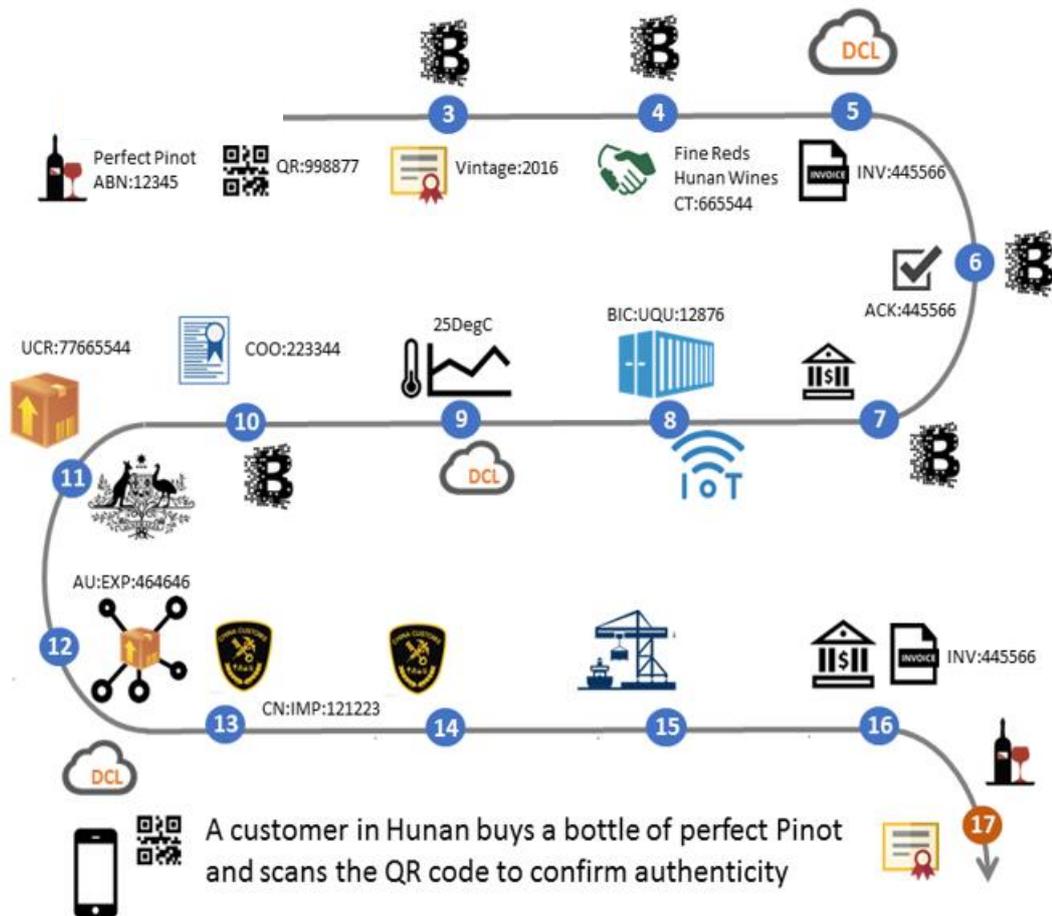


Figure 1: Scenario

- 1) Wine producer Perfect Pinot Ltd. is a registered business on the Australian national business register at abr.gov.au with Australian Business Number (ABN) 11 1222 and is located in New South Wales (NSW).
- 2) Perfect Pinot Ltd. produced and bottled 100,000 bottles of its 2016 vintage. Each bottle has a unique serial number identified by a signed Quick Reference code (QR code) on each bottle using a system from Smart Tags Inc.
- 3) Smart Tags Inc. writes the batch of QR codes to an Ethereum blockchain-anchored goods provenance system that they run on behalf of wine producers.
- 4) Wine exporter Fine Reds (ABN 222333) negotiates an export deal with Chinese wine importer Hunan Wines which is registered on the China National Enterprise Credit Information system with an Administration for Industry and Commerce number (AIC number) 444555.
- 5) Hunan Wines places an order for 1,000 bottles of Perfect Pinot Ltd. with Fine Reds. Using a resource discovery framework, Fine Reds' platform looks up the Hunan Wines platform and e-invoicing internet address and sends the commercial invoice directly to the target platform in accordance with UN/CEFACT semantic standards.
- 6) Because Fine Reds and Hunan Wines are on different platforms and because the commercial invoice is one of the foundations of trust, the invoice is also notarized/registered on a public blockchain using an inter-ledger notary framework. Hunan Wines indicates their acceptance of the invoice, which is also notarized.
- 7) Fine Reds grants permission to access the notarized invoice to their bank, which provides lower-cost trade finance when transactions are notarized.
- 8) The conditions of carriage require that the wine remains under 25 degrees and above 5 degrees centigrade during the shipment, so Fine Reds engages the services of Cool Shippers for freight forwarding. Cool Shippers have instrumented containers with IoT temperature sensors and Global Positioning System (GPS) tracking.
- 9) Cool Shippers provides Fine Reds with the container ID and Fine Reds uses a resource discovery framework to find the container's Internet address and subscribe to the container data feed.
- 10) Cool Shippers provides the signed and notarized invoice and the Smart Tags blockchain reference to the NSW chamber of commerce, which verifies the data and issues an automated and signed certificate of origin which is registered on a blockchain.
- 11) Cool Shippers creates a consignment reference using their logistics platform and provides the consignment ID to Australian customs via an authenticated session established by the single window API. Australian customs use the resource discovery framework to locate the consignment data and subscribes to data feeds about the consignment.
- 12) The consignment data includes a reference to the notarized invoice, the container ID, the carrier ID, and the certificate of origin ID - so Australian customs can discover full data about each entity, verify integrity, and create an approved export declaration. The export declaration, with links to supporting data, is recorded as a smart contract on an inter-organization ledger.
- 13) The importer clicks a button to review and approve all export & shipping documentation and submit the import declaration.
- 14) China Hunan province customs authority observes a new import declaration. China customs use blockchain technology to verify the trade documents and confirms that Fine Reds and Hunan Wines have a sufficient history of high integrity trading. The consignment is pre-cleared by Hunan customs.
- 15) On arrival in Dadukou Port, the container data feed indicates that the cargo has landed and has been unpacked. The temperature history is notarized and confirms that temperature has remained below 25 and above 5 degrees centigrade for the duration of the journey.
- 16) When the pallet of wine is scanned into Hunan Wines warehouse, the consignment resource IoT device emits the "received" event. This, together with other notarized transactions is sufficient information for Fine Wines' bank to release an invoice finance payment at very reasonable terms.
- 17) Hunan Wines releases the Perfect Pinot Ltd. wine to a number of retail outlets in Hunan province. A customer buys a bottle and scans the QR code on the bottle. The Smart Tags platform confirms the authenticity of the wine and records the scanning event against the specific bottle serial number.

Annex II: Glossary

<i>Term</i>	<i>Definition</i>
3PL	Third Party Logistics Provider (aka Freight Forwarder)
AI	Artificial Intelligence
API	Application Programming Interface.
Blockchain Data Structure	The structure of on-chain data carried in one block of a ledger (aka a “block” in the chain)
Blockchain Ledger	The chain of blocks that make up a single instance of a ledger (aka a node)
Blockchain Network	The distributed network of nodes (aka ledgers) run by independent node operators.
Carrier	Operator of transport means such as ship or aircraft
CCL	UN/CEFACT Core Component Library
Consignee	The sender of goods in a transport contract
Consignor	The receiver of goods in a transport contract
DLT	Distributed Ledger Technology (blockchain is a type of DLT)
EDI	Electronic Data Interchange
FF	Freight Forwarder (aka Third Party Logistics)
ICT	Information and Communications Technology
Inter-ledger Framework	A standard protocol for the exchange of blockchain transactions between different blockchain networks.
IoT	Internet of Things
IPFS	Interplanetary File System (the “permanent web”).
ISO	International Standards Organization
Platform	A system or group of technologies, usually web based, upon which multiple independent business can build-value add processes or solutions.
UN/CEFACT	United Nations Centre for Trade Facilitation and Electronic Business
UN/EDIFACT	United Nations Electronic Data Interchange (UN/CEFACT specification)
W3C	World Wide Web Consortium
XML	eXtensible Markup Language (W3C Standard)
XML NDR	Naming & Design Rules for XML syntax (UN/CEFACT specification)